

MassEcon Developments

News for Members

November - December 2011

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Dear Member,

The Eighth Annual Team MA Economic Impact Awards Luncheon was a huge success, and as the year draws to a close, here's a summary of the month and notes on upcoming events. All the best for the holidays and the New Year!



Jerry Sargent, President of Citizens Bank, with featured speaker Governor Deval Patrick at the Economic Impact Awards Luncheon



Amy Villeneuve, President & COO of Kiva Systems, accepts the Gold Award for the Northeast MA region

MassEcon News

Eighth Annual Team MA Economic Impact Awards Luncheon

On November 22nd, MassEcon held its Eighth Annual Team Massachusetts Economic Impact Awards Luncheon at the Seaport Hotel in Boston. 400 attendees came together from across the state to honor the winning companies, who invested in the Commonwealth through job creation, facility expansion, and community service. **Governor Deval Patrick** was on hand to congratulate the winning companies, which represented a wide range of industries from five regions in the state. In addition to the Gold, Silver, and Bronze winners from each region, MassEcon also recognized **Jerry Sargent**, President of Citizens Bank, with the Chairman's Award, and Biomedical Research Models and Solectria Renewables as "Gateway City Champions." To view [videos](#) and read more about the event, click [here](#). For press accounts of the event, click [here](#), and to view pictures of the Awards Luncheon, click [here](#).

Fourth Annual Clean Energy Connections Conference & Opportunity Fair

On November 2nd, MassEcon co-sponsored the Clean Energy Connections Conference and Opportunity Fair, organized by UMass Amherst and held at the MassMutual Center in Springfield. The event brought together companies from various industries of the green economy to understand the trends, potential, and opportunities for growth in the sector. Click [here](#) to read more.

CoreNet Global Summit

Doug Kehlhem with MassEcon and **Kelly Arvidson** with MassDevelopment represented Massachusetts as part of Team New England in Atlanta earlier this month for the CoreNet Global Summit. Team New England hosted a private reception at the Glenn Hotel for corporate real estate executives and national site selectors at firms including: Herron Consulting, CBRE Consulting, Foote Consulting, Garner Economics, Grubb & Ellis, The Hartford, Coca-Cola, and MassMutual. Thanks to **Dave Driver** from **Northeast Utilities** for organizing the team.

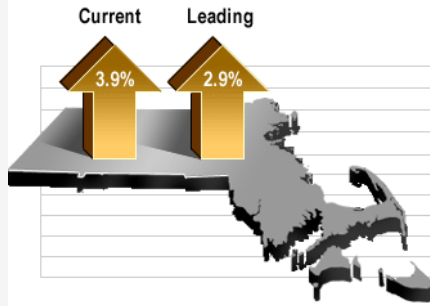
MassEcon Industry Roundtable

To read the Executive Summary of MassEcon's latest Industry Roundtable, which featured industry leaders in the optics and photonics industry, please click [here](#). Special thanks to our anchors for making our last Industry Roundtable of the year a great success.

JOIN US!

MASSECON
ANNUAL MEETING
& HOLIDAY LUNCH

Join us at our Annual Meeting and Holiday Lunch on December 15th. Robert Caret, President of UMass, is our Featured Speaker. Register [HERE](#)



Alan Clayton-Matthews, Director of the New England Economic Partnership, will discuss the Massachusetts Economic Forecast at our January 20th Member and Board Meeting



Thank you to our sponsors for making the Eight Annual Economic Impact Awards a great success!



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Upcoming Events

Annual Meeting and Holiday Lunch

Date: December 15th

Place: UMass Club, 225 Franklin St, Boston

Time: 11:30am Meeting, 12:00pm Holiday Lunch

Featured Speaker: Robert Caret, President of UMass

Special thanks to Suffolk Construction for sponsoring the event

For more information, contact [Sean Getchell](#)

Member & Board Meeting

Date: January 20th

Place: 200 Friberg Parkway, Westborough

Time: 8:30am Registration

Featured Speaker: Alan Clayton-Matthews, Northeastern University and New England Economic Partnership

Topic: Massachusetts Economic Forecast

For more information, contact [Sean Getchell](#)

Welcome New Member

Please join us in welcoming the newest member to MassEcon, **Suffolk Construction!**

Suffolk Construction Company, Inc, is one of the largest privately-held construction companies in the country. The company specializes in preconstruction, general contracting, and construction management, and prides itself in its application of efficient tools and practices. Suffolk Construction's Red and Blue Foundation coordinates its charitable initiatives and programs, and the firm has established strong partnerships in its local communities. **Mark DiNapoli**, President and General Manager, will represent the firm at MassEcon.

Projects

#2488:

MassEcon and MOBD are working with a Canadian food processing company needing a 45,000 square foot facility that is food grade.

Notes: The company prefers to be located along the Northern border of Massachusetts or in Vermont or New Hampshire.

#2491:

MassEcon is assisting a Dallas-based site location consultant representing a large air cargo carrier that is looking to relocate their corporate headquarters as well as establish some form of aviation repair and maintenance. This project represents about 150 employees to start. *Notes: Currently, the site consultant is conducting a labor force assessment and overview of the Greater Boston region.*

#2492:

MOBD and MassEcon are working with a Fitchburg-based manufacturer that needs 15,000-20,000 SF of expansion space for sale within a 20-30 mile radius of Fitchburg. The company will be producing packaging for food, so they will need a clean building to obtain FDA approval. *Notes: They currently have a pending offer on a building in Fitchburg.*

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**Northeast
Utilities**



Connect with MassEcon through these social media outlets.



#2494:

MassEcon was contacted by a Plano, Texas-based site consultant searching numerous states for a bunkered or large contained underground facility (i.e. military silo, underground lab) with acreage on the surface for a solar farm and building for personnel/equipment. *Notes: The site will be used by a sustainable energy company to develop technology for air compression/solar based energy.*

* Please contact [Doug Kehlhem](#) for more information.

Member News

IBM hosted a business seminar and networking reception on Tuesday, December 13th at the **IBM Innovation Center** in Waltham. Attendees learned about the options for partnering with IBM and how their company can take advantage of the benefits, opportunities, and resources available to them. Attendees also had the opportunity to take part in one-on-one planning meetings with an IBM representative. For more information about the event, please click [here](#).

Congratulations to **Eastern Bank** and **Suffolk Construction** for being named "Top Places to Work in Massachusetts" by the Boston Globe. Eastern Bank ranked no. 14 in the "large employers" category and Suffolk Construction ranked no. 22 in the "medium employers" category. This was the Boston Globe's fourth annual employee-based survey project. Click [here](#) to read more.

CoreNet Global, New England Chapter hosted its 2011 Awards of Excellence Gala on November 3rd, recognizing individuals in the corporate real estate field for their accomplishments and service to the industry. The event also recognized key projects that exhibited creativity, sustainability, and innovation in the past year. For more information, click [here](#).

James Kenney of **MassDevelopment** took part in a panel discussion at the Holyoke Clean Energy Innovation Workshop on November 10th to discuss the topic of investment in clean energy. The workshop took place from November 9th-10th, and featured several high-level speakers and panelists from various industries and policy organizations. Click [here](#) to read more.

Cutler Associates was recently awarded the construction project for an \$8M research and development facility in **Marlborough**. The company, Vestas Wind Systems, is a Danish manufacturer and servicer of wind turbines, and is looking to build a 27,000 SF facility.

Please send [Sean Getchell](#) your member news!

Staff in Action

Susan Houston spent much of November organizing the logistics and fund-raising efforts for the 8th Annual Team MA Economic Impact Awards Luncheon. Susan also attended several events during the month, including CoreNet Global, New England Chapter's 2011 Awards of Excellence Gala and the Dassault Systèmes opening of its North American HQ. Reinforcing relationships with MassEcon's state partners, Susan also had meetings with the directors of MOITI, the Commonwealth Marketing Office, and MOBD.



If you would like to tape a 15 minute interview on MYOB Radio to talk about a project or company that you are working with, please contact [Sean Getchell](#)

Massachusetts *It's all here.®*

The Massachusetts Internship Collaborative offers college students a state-wide internship database. Register your company's internship opportunities [here](#).

Doug Kehlhenn was busy in November fielding several site location requests and evaluating MassEcon's existing list of Market Ready Properties. Doug also represented Massachusetts as part of Team New England at the CoreNet Global Summit in Atlanta, GA, along with Kelly Arvidson of MassDevelopment.

Sean Getchell helped organize the logistics for the Eighth Annual Team MA Economic Impact Awards Luncheon, and helped coordinate the event with the staff at the Seaport Hotel. Sean also attended Mass Innovation Night's event on November 9th, showcasing the innovative groups from this year's Mass Challenge start-up competition.

Carlin Reilly contributed to the planning and logistics of the Eighth Annual Team MA Economic Impact Awards Luncheon, and helped delegate tasks to the team of interns and volunteers at the event. Carlin also assisted Doug with the evaluation of MassEcon's listing of Market Ready Properties.



892 Worcester Street, Wellesley, MA 02482 • Phone (781) 489-6262 • Fax (781) 489-6263 • www.massecon.com

MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.

If you have information for this newsletter, please contact Sean Getchell at sgetchell@massecon.com or at (781) 489-6262 x 13