



# MassEcon Developments

News for Members

Summer 2013

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Susan Houston and the Bowditch & Dewey team at the Annual Conference



The Annual Conference panelists gearing up to discuss "Manufacturing Transformed"

## MassEcon News

### Welcome New Members

We're proud to announce that five new companies have recently joined us as members. We extend a warm welcome to [Malborough EDC](#), [Insperity](#), [OSRAM Sylvania](#), [Perkins+Will](#) and [Wyman Street Advisors](#)!

### Tenth Annual Team Massachusetts Economic Impact Awards

MassEcon has selected 23 finalists from an impressive pool of candidates for the Annual Team Massachusetts Economic Impact Awards. **To view the finalists click [here](#).** These companies will have the opportunity to present their growth stories at the Finalists Reception on September 17th, held at the UMass Club in Boston. The reception is open to judges and sponsors of the November Economic Impact Awards and will feature guest speaker, Secretary of EOHED, Greg Bialecki.

**To learn more about award sponsorship opportunities and benefits, please click [here](#).**

### MassEcon Annual Summer Reception

On July 17th, approximately 70 guests attended MassEcon's Annual Summer Reception, generously hosted at the law offices of [Nutter McClennen & Fish](#) in Boston. Featured speaker Thomas P. Glynn, CEO spoke about Massport as an engine for economic development and noted the promising future of Worcester's airport. **To view pictures of the Summer Reception, please click [here](#).**

### MassEcon's Annual Conference

#### Manufacturing Transformed: What's New and What's Next?

On June 21st, MassEcon hosted its 20th Annual Conference at the Newton Marriott Hotel for nearly 150 business leaders, academics, and public officials from across the Commonwealth. The event attracted an expert panel of industry leaders in robotics, biotech, medical devices, and academia. **To view slides, photos, and videos from panelist presentations, click [here](#).** Thank you to the event sponsor, [Bowditch and Dewey](#)!

### Recognition and Thanks

Our sponsors and judges are what make the Team Massachusetts Economic Impacts awards possible.



**Tom Glynn, Massport CEO, and Fred Mulligan, Chairman of MassEcon at the Summer Reception**



**Mike Scott of Nutter McClennen & Fish hosted the Summer Reception**



**Trina Aitken and Vanshi Mehta welcoming members at the Summer Reception**



**Thank you to [RBS Citizens](#), *Presenting Sponsor*, and [WPI](#), *Hall of Fame Sponsor*, for your generosity.**

**Thank you to our growing list of Gold, Silver, and Bronze Sponsors: [Massachusetts It's All Here](#), [Cutler Associates](#), [Sovereign Bank](#), [VHB](#), [Cresa Boston](#), [Fidelity](#), and [NAI Hunneman](#) for stepping up as early sponsors of the event!**

**Thank you to our dedicated judges, who are currently on site tours and are gathering in-depth information about our great pool of finalists.**

## **MassEcon Upcoming Events**

### **Team Massachusetts Economic Impact Awards - Finalists Reception**

Date: September 17, 2013

Time: 4:00 - 6:30 pm

Place: UMass Club, 225 Franklin St. Boston

This event is open only to judges, finalists, and sponsors.

### **Members Meeting : The Technology Tax: Fiscal Needs, Fairness, and Economic Growth**

Date: Friday, September 27, 2013

Time: 8:30am registration, 9:00am meeting and speaker.

Place: 200 Friberg Parkway Westborough, MA

### **Team Massachusetts Economic Impact Awards - Luncheon**

Date: November 26, 2013

Time: 11:00 am registration & networking, 12 noon program.

Place: Boston Seaport District ( to be announced)

### **Annual Meeting and Holiday Lunch**

Date: December 13, 2013

Time: 11:30 - 1:30pm

Place: UMass Club, 225 Franklin St, Boston

## **Board Member In the News**

**Marty Jones**, CEO of MassDevelopment and MassEcon Board member, was featured in Boston Business Journal's WomenUp column for her work as a Local Woman of Influence. Read the profile [here](#).

## **Projects**

### **#2582:**

MassEcon member RBJ is working with MOBD and MassEcon staff in assisting a California-based modular home builder that is considering an expansion in Massachusetts, which would bring 100 new jobs to the state. The company requires 100,000 SF for a production facility. Access to highways, column-free space, and suitable ceiling heights are all important real estate factors. Thank you to MassEcon members Brian Cohen of RBJ, Kevin Quinn of Dacon Corporation, and Mark DiNapoli of Suffolk Construction for taking the time to attend a dinner with the company CEO to share the advantages of locating in Massachusetts

### **#2590:**

## 2013 CALENDAR HIGHLIGHTS

**September 17, 2013 at 4pm**  
Team Massachusetts Economic Impact Awards | Finalist Reception  
(Open to Judges, Finalists & Sponsors)  
UMass Club, 225 Franklin St.  
Boston, MA

**September 27, 2013 at 8:30am**  
Members Meeting Featuring:  
Tech Tax Talk w/ Michael Widmer  
200 Friberg Pkwy,  
Westborough, MA [RSVP HERE](#)

**October 18, 2013 at 8:30am**  
Board of Directors Meeting  
DLA Piper  
33 Arch St. Boston, MA

**November 26, 2013 at 11:00am**  
Team Massachusetts Economic Impact Awards & Luncheon  
Seaport District  
Boston, MA



New branding!  
The *Market Ready 100* is now the  
*ReadyMass 100*

### A preview of MassEcon's new website:

MassEcon  
Location is everything.

READMASST 100  
Discover the top 100 business locations in Massachusetts  
ENTER HERE

Membership in MassEcon offers your organization the opportunity to participate in the economic growth of our Commonwealth.  
JOIN US

QUICK LINKS | MEMBERS | MA Advantage | Services | Business Resources | Data Center | News & Events

Massachusetts  
It's all here!

MassEcon newsletter sign up

Massachusetts Alliance for Economic Development  
97 State Street, Westborough, MA 01581  
Phone 877-324-4800

The Massachusetts Alliance for Economic Development is a private, non-profit partnership of business, industry leaders, and government dedicated to the economic growth of Massachusetts.  
© 2013 Massachusetts Alliance for Economic Development

[Follow us on Social Media!](#)

MassEcon and the Metro West Chamber of Commerce are working with a California-based clean technology company seeking to purchase or lease a 120,000 - 130,000 SF building within a 50-mile radius of Littleton, MA. The company will employ 30-40 people to start. Sites in Millis, Marlborough, Leominster, and Westminster were visited during the site tour with company officials. Company officials have made an offer on 100 Simplex Drive in Westminster.

#### #2591:

MassEcon is working with an Atlanta-based site location consultant who is representing a major retailer for a direct-to-consumer fulfillment center. Will consider 85+ acre land sites and 900,000 SF buildings that can be expanded to 1.3 MSF. The SouthCoast Park in Fall River is the only site being considered in Massachusetts. *Update: The site consultant visited the site in July with site representative, NAI Hunneman, and Fall River officials. The project has been delayed for 6-12 months and will be revisited at that time. The company would ultimately hire 800 FT employees*

#### #2595:

MassEcon is assisting several state and regional economic development partners all working with a custom windows manufacturer headquartered in Germany. The company is seeking to lease or buy 40,000-60,000 SF of manufacturing/assembly, warehouse, and office space with room for future expansion to 75,000-80,000 SF. Twenty five to fifty jobs will be created to start. Central MA, Western MA, and Berkshire County are all regions being considered.

Please contact [Doug Kehlhem](#) for more information.

## News from the State

MOITI has appointed a new Executive Director, **C. Richard Elam**. Elam has over twenty years experience working in both the United States as an international business lawyer and abroad as public counsel and private practice counselor. Click [here](#) for bio.

MOBD's former Executive Director **James A. Ermilio** has stepped fown from his position, and **Undersecretary Michael Hunter** is now assuming his role as the Executive Director of the Massachusetts Office of Business Development for the Commonwealth of Massachusetts.

## Staff News

### Thanks and Welcome

Interns **David Brustlin** and **Casey Price** completed their work cycles at MassEcon in June, having made major contributions to Massecon in just six short months. In August, Member Services Specialist, Rich Ryan, said farewell to take a position with Kinetix, a Connecticut-based logistics company. Thank you to Rich, David, and Casey. We wish you the best of luck!

In July, we were joined by our newest Northeastern Co-op, **Vanshi Mehta**, who was followed in August by our Mount



# RBS Citizens

2013 Team Massachusetts Economic Impact Awards

## PRESENTING SPONSOR

Join our growing list of sponsors!



# WPI



Sovereign



Holyoke Summer Intern, **Casey Accardi**. Both Vanshi and Casey come from strong academic backgrounds and bring positivity, enthusiasm, and a desire to add value to the team. Welcome Vanshi and Casey!

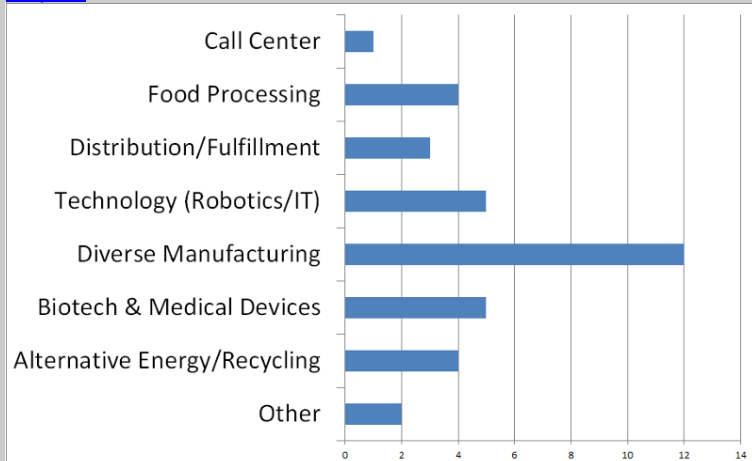
## Mid-Year Report

MassEcon's site search activity for the period of January 1st to June 30th of 2013 was documented in our mid-year report.

Did you know?

- MassEcon provided customized support to **36 companies** that were associated with approximately **3,500 jobs**. Customers of MassEcon's Site Finder Service sought **3.7 million SF** of space and **400 acres** of land.
- Companies committed to Massachusetts include **ESP Solutions** (under negotiation) in Taunton and **Richline Group, Inc.** in Attleboro
- Under the Team Massachusetts umbrella, **5** MassEcon members volunteered services that included design, construction, real estate, labor force, and research expertise to companies considering MA as an expansion location.

To learn more, view the chart below and [read our Mid-Year Report](#).



Companies Served by MassEcon: January 1, 2013 - June 30, 2013