



IN BRIEF

MAKING MOVES IN MASSACHUSETTS

Expanding in MASS



Jet Mail Services, a branding, communications and commercial printing firm, is expanding to just **over 55K SF** in **Hudson**. Read more [here](#).

Energetiq Technology, a world leader in high brightness broadband light sources, opened its new **32K SF** facility **Wilmington**. Read more [here](#).

Everett-based Night Shift Brewing unveiled its **new 60-barrel brewhouse that will replace its 20-barrel system** with a more automated version better equipped to meet the needs of the fast-growing business. Read more [here](#).



Table Talk Pies opened a new **30K SF** cold storage space that will help streamline its distribution process and keep a large portion of its finished products in the South **Worcester** Industrial Park. Read more [here](#).

In mid-November, **Syros Pharmaceuticals** will be expanding its headquarters from East Cambridge to Alewife in **Cambridge** to **52,686K SF**. Read more [here](#).

A **Natick** company making a gastric weight-loss balloon that doesn't require an operation (doesn't yet have regulatory approval to sell in the U.S., but does sell in Europe and the Middle East), **Allurion**, expanded to **10K SF**, more than doubling its footprint. Read more [here](#).



Maine-based retailer **L.L. Bean** will open a **15K SF** store in **Hadley** on October 18 and employ approximately 50 people. Read more [here](#).

Discount retail giant, **The TJX Companies**, will be expanding by **450K SF** adjacent to its headquarters in **Framingham**. Read more [here](#).

Contract manufacturer **Columbia Tech** expanded its manufacturing capabilities with a new **70K SF** location in **Westborough**. Read more [here](#).

NEW Products & funding



Boston-based financial services technology startup, **Numerated**, secured **\$15 million** and plans to expand its offerings for commercial banking clients and enter the realm of consumer transactions. Read more [here](#).



Somerville-based Tulip **Interfaces Inc.**, a MIT-born startup that focuses on software to power the industrial IoT, secured **\$24.5 million** to scale operations in Europe. Additionally, Tulip will roughly double in size over the next year, bringing total headcount to 140 people.

More than 50 new hires will be based in the Somerville headquarters. Read more [here](#).

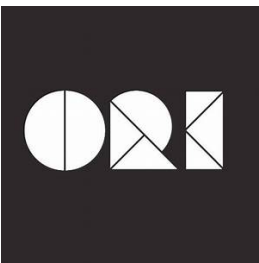


Figur8, a new healthtech startup that **emerged out of the MIT Media Lab** and is working to create an objective way to measure and track body movement as a biomarker, secured **\$7.5 million**. The company has been running clinical studies at the orthopedic department at MGH for the past two years and is testing the product in preparation for its commercial push. Read more [here](#).



Waltham-based **Takeoff Technologies**, which wants to automate grocery shopping, secured **\$25 million** to expand its customer base across North America, Europe and Australia, and work on developing autonomous mobile robots known as “open shuttles.”

Takeoff's technology's grocery-sorting robots are meant to reduce the number and size of grocery stores. Read more [here](#).



Ori, a **Boston**-based architectural robotics company, secured **\$20 million** to broaden its focus and partner with architects and builders designing urban housing and affordable spaces. Read more [here](#).



After securing **\$46 million**, **Akeneo**, a European company which makes software that retailers use to manage product information, is **doubling its headcount** in **Somerville**. Read more [here](#).



Boston-based AI company, **Cogito**, whose software product combines machine learning, voice analysis and behavioral science, listens in on customer service phone calls and provides a running meter of how well the call is going based on verbal signals from the customer, secured **\$20 million**. Cogito plans to expand its headcount to approximately 250 by the end of 2020. Read more [here](#).



Burlington-based smart city technology provider making IoT solutions for outdoor uses, **CIMCON Lighting**, secured **\$33 million** which will be used to enhance the company's tech capabilities to include facial recognition, emotion detection and better analysis of its video feeds. Read more [here](#).



Oncology drug developer startup **Repare Therapeutics**, in **Boston** and Montreal, Canada, secured **\$82.5 million** and its lead drug is set to enter the clinic next year. Read more [here](#).



Encryption-software startup **PreVeil LLC**, in **Boston**, secured **\$7 million**. The company is developing a plug-in that would encrypt Gmail messages as its current software does for Outlook email. Read more [here](#).



Global cyber protection company **Acronis International GmbH**, with its U.S. headquarters in **Burlington**, secured **\$147 million** to make acquisitions, expand its engineering team, and accelerate business growth in North America. Read more [here](#).



Headquartered in **Boston**, enterprise AI company **DataRobot** secured **\$206 million**, making the company a "unicorn" as it surpassed valuation over \$1 billion. Read more [here](#).

Partners @work

DISTRICT HALL

A program of the Venture Café Foundation | ✓

More women are starting businesses, but they still face many challenges. District Hall's Café Night on October 8 will explore the **7 Challenges Women Entrepreneurs Face** and how to overcome them. Read more [here](#).



AIM has 3 upcoming regional celebrations, bringing business leaders together:

- [October 10 in Easton](#)
- [October 16 in Worcester](#)
- [October 24 in Lawrence](#)



The **Massachusetts Life Sciences Center** 2019 Life Sciences Dealmaking Symposium on October 15 will provide exclusive networking opportunities and in-depth, practical guidance to help you succeed within the vibrant life sciences industry. Read more [here](#). MLSC's FY20 Novel Therapeutics Delivery Capital program, which aims to foster the development of novel technologies and techniques for the delivery of existing or innovative therapies by working at the intersection of engineering, biology, chemistry, and medicine, is accepting applications through January 23, 2020. Read more [here](#).



On October 17, join **NAIOP** for a networking event at The Experience Center for The St. Regis Residences, Boston (scheduled to open in 2021) and get a glimpse into these world-class homes. Read more [here](#). On October 25, NAIOP will be offering a course: Anatomy of a Commercial Building, providing a detailed look at the architectural, structural, mechanical, electrical, plumbing, fire protection systems and related codes that CRE professionals need to understand. Learn more [here](#).



The **MassMEP** is presenting the first regional event showcasing Industry 4.0 (the fourth revolution that has occurred in manufacturing) on October 11 at the DCU Center in Worcester. Read more [here](#).

BOSTINNO

BostInno recently announced the 2019 50 on Fire, people and companies that are heating up Boston's ecosystem. The winners will be recognized on November 7 at Artists for Humanity in Boston. Read more [here](#). Check out the BostInno 25 under 25 [here](#).

BOSTON BUSINESS JOURNAL

The **Boston Business Journal** released the Power 50 Winners for 2019. Read more [here](#).

MASSTLC

MASS TECHNOLOGY LEADERSHIP COUNCIL

On November 6, join **MassTLC** for its Leadership Awards recognizing tech sector leaders and those pioneering digital transformations across all the major sectors of our economy. Read more [here](#).



MassBio released a report on the state of transportation in Massachusetts, based on survey results of professionals who work in, or support the life sciences, to better understand of how transportation in Massachusetts is impacting the industry's ability to recruit and retain talent.

Read more [here](#).



Notes on the economy

Governor Charlie Baker [announced \\$6.7 million in capital funding](#) through the **Massachusetts Life Sciences Center Bits to Bytes** program. The **Baker-Polito Administration** also awarded \$12 million to 45 high schools, colleges and educational institutions that will use the grant to acquire the newest technologies to educate students and expand career education opportunities. Read more [here](#).

Twenty eight Central MA cities and towns will receive **more than \$4.7 million** from the state to cover **clean energy initiatives** ranging from ventilation system upgrades and efficient lighting to electric vehicles and energy management systems. Read more [here](#).

The **Massachusetts economy ranks 13th in the country, and tops New England**, according to Gobankingrates.com that compared the growth of each state's GDP from the end of 2018 to the beginning of 2019, during which time the Massachusetts GDP averaged 2.6% growth each month. Read more [here](#).

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