



## Meet the Next Executive Director: Pete Abair

We're excited to announce that Pete Abair will be the next Executive Director of MassEcon starting in 2019!

Pete will be coming to us from the MassBio Education Foundation where he serves as Executive Director; his prior positions include Director of Economic Development and Global Affairs for the Massachusetts Biotechnology Council (MassBio); Principal of Berkshire Atlantic Group Consulting; and Director of the Massachusetts Office of Business Development. You can read about Pete [here](#).

On November 5, Pete, as Executive Director-Elect, will begin working with current Executive Director Susan Houston for a 2-month transition period.



**Welcome Pete!**

## Announcing Economic Impact Award Winners!

After receiving nominations, conducting site visits, hearing the company "pitches" and deliberating over the finalists, 15 winners for the 2018 Economic Impact Awards were announced and will be presented at the November 20 Awards Luncheon where **Governor Charlie Baker will be the Featured Speaker**. Click [here](#) to learn more about this event and sponsorship opportunities. Congratulations to the winners!

**Team Massachusetts Economic Impact Award Winners**

Gold				
Table Talk Pies Central Worcester	Wayfair Greater Boston Boston	MilliporeSigma Northeast Burlington	Moderna Therapeutics Southeast Franklin	MGM Springfield Casino West Springfield
Silver				
Imperial Distributors Central Worcester	CloudHealth Technologies Greater Boston Boston	Krohne Northeast Beverly	Design Communications, Ltd. Southeast Norwood	CRRC West Springfield
Bronze				
Little Leaf Farms Central Devens	America's Test Kitchen Greater Boston Boston	Endeavor Robotics Northeast Chelmsford	Cox Engineering Southeast Randolph	Decker Machine Works West Greenfield

 **MassEcon**<sup>®</sup>  
Location is everything.

## Economic Impact Awards Sponsorships

Get involved in supporting economic growth in Massachusetts by sponsoring the 2018 Economic Impact Awards. Click [here](#) to learn about the different benefits and sponsorship opportunities that are available. Thank you to **Citizens Bank** for serving as the Presenting Sponsor this year; **WPI and CBRE** for their Gold Sponsorships; **VHB** for serving as the Floral Premium Sponsor; **Union Point** for serving as the Dessert Premium Sponsor; **WinterWyman** for serving as the Bookmark Sponsor; **Eastern Bank, Hunneman, Nutter McClennen & Fish LLP** and **Santander** for Silver sponsorships; Bronze sponsors **Dacon Corporation, Shire, BSC Group, Table Talk Pies, MassDevelopment, Atlantic Management, Chase Bank, Cushman & Wakefield, Cutler Associates, Massachusetts Life Sciences Center and MassBio**, and Friends **Janitronics Building Services** and **Bowditch & Dewey!** [Join](#) this distinguished group!

## Does Your Property Qualify for the ReadyMass 100?

The ReadyMass 100 portfolio reflects a high level of marketability and attracts prospective companies and site selectors to consider Massachusetts as an expansion location. To apply, complete the electronic form [here](#). The minimum criteria for screening candidates are [here](#). *Deadline: November 9*

## MassEcon Blog Celebrating 25 Years!

Check out the [blog](#) on *MassIt's All Here* commemorating MassEcon's 25th Anniversary where you can learn more about our evolution as an organization and continuity across administrations!

**Presenting Sponsor**  
**Citizens Bank®**

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**Bookmark** **Friends**  
**WinterWyman BOWDITCH JANITRONICS**



**celebrating**  
**25**  
*Years*

# Upcoming Events

## Economic Impact Awards Luncheon

**When:** Tuesday, November 20, Noon - 2 p.m.  
**Where:** Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston

Watch for registration this week!



## Annual Meeting and Holiday Lunch

**Who:** Dr. Charles Steinberg, President of the PawSox

**What:** From the PawSox to the WooSox

**When:** When: Wednesday, December 12 (NOTE NEW DATE)  
11:00 a.m. - 12:00 p.m.: Annual Members Meeting  
12:00 p.m. - 1:30 p.m.: Holiday Lunch

**Where:** UMass Club - 1 Beacon Street, Boston

Watch for registration!

Thank you to event sponsor [Unifit!](#)



## January Members Meeting: Outlook for the 2019 Massachusetts Economy

**Who:** Alan Clayton-Matthews

**When:** Friday, January 18, 2019

**Where:** 200 Friberg Parkway, Westborough (Second Floor Conference Room)

RSVP to [Annie](#)



Congratulations to the *Boston Business Journal* 40-under-Forty honorees from **Citizens Bank**, **CBRE**, and **Nutter McClennen & Fish LLP**. Read more [here](#).

Startups and manufacturers in Northeast Massachusetts are invited to **IndusPAD's** event in Lawrence on October 24: Hardware Startups and the Partners that Support their Growth. Read more [here](#).



### #2902:

Project Independence II, MassEcon, and MOBD are working with a location consultant based in Memphis representing a client that needs a location for Northeast distribution center. Total facility build-out will be 1 million SF on 80 acres. Existing buildings greater than 450K SF with land for expansion to 1 million SF will be considered.

**Notes: 300 new employees. MA, CT, NH, and NY are all being considered. Sites in Freetown, Lancaster, and Revere have been submitted.**

Here are the MassEcon members who made the *Boston Business Journal's* List of Top Charitable Contributors: **Eastern Bank; Santander; Middlesex Savings Bank; Citizens Bank; Sanofi Genzyme; Eversource Energy; EMD Serono; WinterWyman; Janitronics Building Services; VHB.** Read more [here](#).

Congratulations to **Eversource Energy** for receiving the Associated Industries of Massachusetts' 2018 Sustainability Award.

**WPI** received a **\$2.8 million grant** to develop an app to detect potential medical conditions that may impact a soldier's readiness. Read more [here](#).

Congratulations to executives from **Eastern Bank, UMass, Kronos, Chase Bank,** and the **Greater Boston Chamber of Commerce** who made the *Boston Business Journal's* List of Power 50 Executives. Read more [here](#).

Welcome to **Andrea Pion** who was recently elected Executive Chair of the **Marlborough Economic Development Corporation**. Read more [here](#).

**Kendall Square Association** is hiring four entrepreneurial leaders to help support them in their mission to build an innovation ecosystem. Read more [here](#).

Learn more about how **MassDevelopment** is continuing to help cities and towns grow in their new brochure: [Moving Community Development Forward](#).

Please send Member News to [Annie](#).

#### **#2903:**

MassEcon was contacted by a labor analytics group within a major real estate firm representing a technology client with 1,000-1,500 potential jobs. MassEcon was asked to provide introductions for interviews with staffing firms.

**Notes: Thank you to Aerotek for assisting MassEcon and the rest of the team.**

#### **#2889:**

Project Delta: A Midwest based location consultant has a requirement for a new 100,000 SF Office, R&D, and IT facility in a suburban market. The jobs are managerial and technical. Worcester County, including the communities and adjacent areas of Worcester, Shrewsbury, Westborough, Northborough, and Southborough, were under consideration in MA.

**Update: The consultant is currently focused on sites in Northborough; PA; and NY.**

## Staff *In Action*

**Susan Houston's** month included preparing for the transition for the incoming Executive Director; finalizing year-end programming with the Program Committee; attending the "ribbon-tying" of Corporate Welcome honoree Alexion; meeting with members GZA GeoEnvironmental and Aerotek; and working on the home stretch for the upcoming Economic Impact Awards Luncheon.

**Doug Kehlhem** attended the CoreNet Global Summit in Boston. He met with out-of-state representatives from Site Selection Group and Partners National and in-state representatives from Savills Studley and Newmark Knight Frank. He attended special events hosted by Cushman & Wakefield, Jones Lang LaSalle, and Avison Young. MassEcon currently has an active project with Site Selection Group considering Springfield and Pittsfield. Member Marlborough EDC also attended the full conference.

**Annie O'Connell** is preparing for the Economic Impact Awards, and participated in the committee meetings for Membership & Marketing and Program & Events. She also attended the Northeastern Co-op Fair to recruit for MassEcon's next co-op student.

# 2018 CALENDAR

**NOV 20**

Team Massachusetts Economic  
Impact Awards

**DEC 12**

Annual Meeting and Holiday Lunch

## 2019 CALENDAR HIGHLIGHTS

**JAN 18**

Members Meeting  
Featured Speaker: Alan Clayton-Matthews  
Outlook for the 2019 Massachusetts Economy

**FEB 7**

Board Meeting

**MAR 15**

Members Meeting

**APR 4**

Board Meeting

**APR 10**

Corporate Welcome Reception

**APR 23**

MassEcon Mixer

**MAY 17**

Members Meeting

**JUN 6**

Board Meeting

**JUN 14**

Annual Conference

**JUL 10**

Summer Reception

**SEP 11**

Economic Impact Awards - Finalists Reception

**SEP 27**

Members Meeting

**OCT 3**

Board Meeting

**NOV 26**

Team Massachusetts Economic  
Impact Awards

**DEC 12**

Annual Meeting and Holiday Lunch

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