



MassEcon Developments

News for Members

October 2017

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Economic Impact Awards

The Wait is Over...Economic Impact Winners Announced!

After receiving nominations, conducting site visits, hearing the company "pitches" and deliberating over the finalists, 15 winners for the 2017 Economic Impact Awards were announced and will be presented at the November 21 Awards Luncheon where Governor Charlie Baker will be the Featured Speaker. Click [here](#) to learn more about this event and register.

Congratulations to the winners!

Gold Winners

- Cold Chain Technologies (Southeast)
- Kronos (Northeast)
- Nitto Avecia (Central)
- ThermoFisher Scientific (Greater Boston)
- U.S. Tsubaki (West)

Silver Winners

- Brammer Bio (Greater Boston)
- Cumberland Farms (Central)
- EMD Serono (Northeast)
- Interprint (West)
- Metropolitan Cabinets & Countertops (Southeast)

Bronze Winners

- Abiomed (Northeast)
- Avista Pharma Solutions (West)
- Clarks Americas (Greater Boston)
- New England Ice Cream (Southeast)
- SMC Ltd. (Central)

Know anyone interested in volunteering at the Awards Luncheon? Email [Annie](#).

Sponsor Economic Impact Awards

Get involved in supporting economic growth in Massachusetts by sponsoring the 2017 Economic Impact Awards. Click [here](#) to learn about the different benefits and sponsorship opportunities that are available.

2018 Marks MassEcon's 25th Anniversary!

Join MassEcon members for a brainstorming session on ways to commemorate MassEcon's 25th Anniversary in 2018. The meeting will be held at MassEcon on December 7 from 10-11 a.m. If you're able to join in person or via phone, please let [Annie](#) know.



Governor Charlie Baker
Keynote Speaker at Economic Impact Awards Luncheon



Secretary of Housing & Economic Development, Jay Ash
VIP Reception Featured Speaker



Stephanie Pollack, Secretary of Transportation
December 13 Holiday Lunch Featured Speaker
Watch for registration!



Thank you to VHB - Holiday Lunch Event Sponsor

Thank You
To Our Growing List of Sponsors

Presenting



Gold



Floral



Dessert



Silver



Bronze



Friend



Seeking Properties for ReadyMass 100

Does your property qualify for the ReadyMass 100? The ReadyMass 100 portfolio reflects a high level of marketability and attracts prospective companies and site selectors to consider Massachusetts as an expansion location.

- To apply, complete the electronic form [here](#)
- The minimum criteria for screening candidates are [here](#).
- Deadline: November 10

Amazon Updates

MassEcon board member Chris Steele from Investment Consulting Associates and MassEcon Executive Director Susan Houston contributed to a recent [Boston Business Journal article](#) evaluating the role of incentives in recruiting Amazon to the state.

October 19 was the deadline for submissions. MassEcon members who submitted proposals included the City of Boston and Union Point. Members who contributed expertise to the statewide effort included VHB, MassDevelopment, CBRE/New England, Transwestern, NAI Hunneman, and the Worcester Regional Chamber of Commerce.

Upcoming Events

Economic Impact Awards Luncheon

When: Tuesday, November 21

Where: Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston, MA

11 am: Registration & Networking

12 pm: Luncheon

Register [here!](#)

Annual Meeting and Holiday Lunch

When: Wednesday, December 13 (NOTE NEW DATE)

Featured Guest: Stephanie Pollack, Secretary of Transportation

12:00 p.m. - 12:30 p.m.: Members Meeting

12:30 - 2:00 p.m.: Holiday Lunch

Where: UMass Club - 1 Beacon Street, Boston, MA

Thank you to event sponsor [VHB](#)

Watch for registration!

Committee Meetings

Government Relations Committee Meeting

November 3

TD Bank, 200 State Street, 10th Floor, Boston
8 - 9:30 a.m.

Location Intelligence Committee Meeting

December 1

Dacon, 16 Huron Drive, Natick

10:30 - 11:30 a.m.

ReadyMass 100 Site Evaluation Meeting

December 1

Dacon, 16 Huron Drive, Natick

11:30 a.m. - 12:30 p.m.

To Join a Committee, please email [Annie](#)



2017-2018 Member Calendar Highlights

Tuesday, November 21, 2017
Team Massachusetts Economic Impact Awards

Wednesday, December 13, 2017 (NOTE NEW DATE)
Annual Meeting & Holiday Lunch

2018 Member Calendar Highlights

Friday, January 19, 2018
Members Meeting

Thursday, February 1, 2018
Board Meeting

Friday, March 16, 2018
Members Meeting

Thursday, April 5, 2018
Board Meeting

Wednesday, April 11, 2018
Corporate Welcome Reception

Friday, May 11, 2018
Members Meeting

Friday, June 1, 2018
Annual Conference

Thursday, June 7, 2018
Board Meeting

Wednesday, July 11, 2018
Summer Reception

Wednesday, September 12, 2018
Team MA Economic Impact Awards Finalists Reception

Friday, September 28, 2018
Members Meeting

Thursday, October 4, 2018
Board Meeting

Tuesday, November 20, 2018
Team MA Economic Impact Awards Luncheon

Thursday, December 13, 2018
Annual Meeting and Holiday Lunch

Member News

Transwestern Partner and MassEcon Chairman Brian Cohen and MassEcon Executive Director Susan Houston's article "New Study Assesses Key Business Location Factors" was published in *Site Selection Magazine*. In the article, they discuss the "pro-business qualities" of Massachusetts, as well as the challenges of housing and transportation. Read the article [here](#). Also, congratulations to **Transwestern** for being named a 2017 Healthiest Employer in America for the second consecutive year. The company was selected from nearly 2,000 nominees nationwide. Read more [here](#).

Kendall Square Association's Eat Up event featured some of the best chefs of the area who prepared innovative culinary dishes inspired by cuisine from all over the world. Read more [here](#).

Campanelli partnered with a New York-based investment management firm, Clarion, to build a 427,500 SF industrial park in Bellingham. The new space will be split into a 127,500 SF building and a 300K SF building on 90 acres along I-495. Read more [here](#).

Please send Member News to [Annie](#).

Projects

#2722: Project Azalea MassEcon coordinated partners from MassBio, MLSC, and MOBD, who met with a Washington D.C. site location consultant representing a major biopharmaceutical company considering a 140,000 SF expansion in Massachusetts. This project represents a \$215 million investment and 320 new jobs. Major biotech hubs in the Eastern U.S. were being considered. Thank you to MassEcon members Ernst & Young for assisting the team with a request for information, and Nutter McClennen & Fish LLP for hosting the meeting at its office in the Seaport District. **Update: The company failed Phase III clinical trials. Project could revive again in 12-24 months.**

#2840: Project Nuance MassEcon, MLSC, and regional partners were working with a biopharma therapy company that requires 10,000-20,000 SF for a laboratory, production area, offices, and warehouse staging area. The laboratory and production areas will need to be at least 700 SF and have designation of ISO 7 (class 10,000) or better clean room. At this point the search is statewide, but the client is interested in Western MA. The company will hire 100 employees during the initial phase. **Update: Although the company was considering Western MA, it is now considering locations south of NYC, where the company's supplier base is predominantly located.**

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#2848: Project Galaxy represents a well-known national corporation looking for a new location for a warehouse/distribution center for consumer products. The client is looking statewide for 1.2 million SF (existing/expandable or new construction, including parking, on 125+ acres). The client will develop and own the facility and will employ 1,000 people (150 management/professional position and 850 warehouse positions). The entire Northeast (US) region is being considered. **Update: The site location consultants will be in Massachusetts to visit communities and site during the week of October 30.**

Staff in Action

Susan Houston's month was active on a number of fronts including consulting with the regional judging teams on selection of Economic Impact Award winners; attending HUB week session at Harvard Law School; participating on the Massachusetts Marketing Partnership Board; staffing MassEcon committees; and with the UMass Donahue Institute's Mark Melnik, presenting [Choosing Massachusetts for Business](#) to the Middlesex 3 Coalition.

Doug Kehlhem recently attended a reception at McDermott, Will & Emery for a visiting French Life Sciences Delegation. Doug attended the Bio-leads discussion with partners from MassBio, MOBD, MassDevelopment, and MLSC. Doug (and intern Mike Silveira) have been working with several national site location consultants requesting research and information for potential future projects.

Annie O'Connell attended the groundbreaking for EF Education First's third Cambridge location. She also participated in the Membership & Marketing Committee meeting and the Program/Awards Committee meeting. Annie continues to work with both interns to prepare for the Economic Impact Awards Luncheon.



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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.