



# MassEcon Developments

## News for Members

November 2015

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### Thank you to Our Sponsors!



Ernst & Young's Rebecca Truelove and Jessica Crow with Peter Milano, MOBD MetroWest Senior Director of Business Development at MassEcon Meet & Greet with MOBD Leaders

### MassEcon News

#### Alan Clayton-Matthews Sharing 2016 Economic Forecast

The first Members Meeting of 2016 will feature Alan Clayton-Matthews delivering the state's economic outlook for the year ahead. The event will be taking place in Westborough on January 22. Save the date!

#### Baker Administration Economic Development Plan, "Opportunities for All" is in the Works

MassEcon and several member companies are part of the Governor's Economic Development Council which advises the governor on creating an economic development plan for Massachusetts. Learn more about the draft economic development plan [here](#).

#### MOBD Meet & Greet

Thank you to Ernst & Young for hosting the Meet & Greet with leaders of the Massachusetts Office of Business Development.

### Upcoming Events

#### Team Massachusetts Economic Impact Awards Luncheon

When: Tuesday, November 24, 11 a.m. - 2 p.m.  
Where: Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston

# REGISTER

Do you have a full-time MA college student in the family? Free tickets to the Luncheon are available [here!](#)

#### Annual Meeting and Holiday Lunch

**When:** Thursday, December 10  
Members Meeting: 11:30 a.m. - Noon  
Holiday Lunch with Marty Meehan, UMass President: Noon - 1:30 p.m.  
**Where:** UMass Club - 1 Beacon Street, Boston  
Register [here](#)

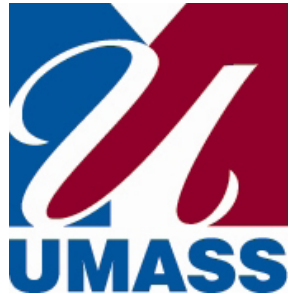
### Committee Meetings

#### Location Support Committee

December 3  
Dacon, 16 Huron Drive, Natick  
10:30 a.m. - 12:30 p.m.

### Welcome New MassEcon Member!

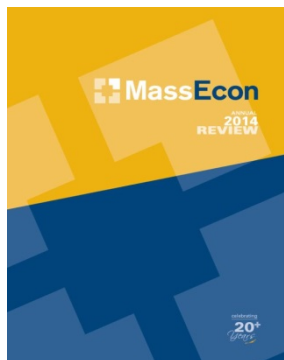
Welcome new MassEcon member **LStar Communities**, a privately held real estate investment firm based in Raleigh, North Carolina. The company recently acquired Southfield (formerly the South Weymouth Naval Air Station) which will feature up to



Holiday Lunch on  
December 10 at the UMass  
Club will feature UMass  
President Marty Meehan

S A S A K I

Thank you to Sasaki  
Associates for sponsoring  
the Holiday Lunch



## 2015 Calendar Highlights

Tuesday, November 24, 2015  
Team MA Economic Impact Awards Luncheon

Thursday, December 10, 2015  
Annual Meeting & Holiday Lunch at UMass Club at 1 Beacon  
Street in Boston  
Featured Speaker: Marty Meehan, UMass President

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2,855 units of housing and up to 2 million SF of commercial and retail space. The plan also includes neighborhood parks and dedicated open space. The site is a transit-oriented development with direct pedestrian access to the South Weymouth Commuter Rail Station. The project is LEED certified with more than 70 percent of all land preserved as open space. Matt Barry will be the MassEcon member contact.

## Member News

Congratulations to **NAI Hunneman** Executive Vice President and Principal, Cathy Minnerly, who was named as one of the 2015 WomenUp honorees. Read more [here](#).

**Massport** just released new maps identifying Boston Logan's [international destinations](#) and [low-cost carrier services](#).

**Sasaki Associates** was recognized at the CoreNet Global Awards of Excellence gala for two of its projects: Havas/Arnold Worldwide Boston Headquarters in Downtown Crossing and Bruce C. Bolling Municipal Building in Dudley Square.

Please send Member News to [Annie](#).

## Projects

### #2722

**Project Azalea:** MassEcon coordinated partners from MassBio, MLSC, and MOBD, who recently met with a Washington D.C. site location consultant representing a major biopharmaceutical company considering a 140,000 SF expansion in Massachusetts. This project represents a \$215 million investment and 320 new jobs. Major biotech hubs in the eastern U.S. are being considered. Thank you to MassEcon members Ernst & Young for assisting the team with a request for information, and Nutter McClennen & Fish LLP for hosting the meeting at its office in the Seaport District. **Update: The consultant has selected three buildings in New Bedford, Bedford, and Norwood to consider. MLSC has provided an incentives proposal to the consultant for review.**

### #2725

**Project Wildfox:** MassEcon was contacted by an Indianapolis-based site location consultant representing a Rhode Island food and beverage company. The company is considering 50,000 - 100,000 SF buildings and 10-acre industrial parcels within a 45-mile radius of Woonsocket, Rhode Island. Connecticut and Rhode Island are also being considered.

**Update: The site location consultant will be visiting Massachusetts in early**

**December to tour selected sites and communities.**

### #2740

MassEcon was contacted by a Dallas-based real estate firm representing a wireless company client that is interested in evaluating locations in the Northeast for an inbound customer service contact center. They will need 50,000-70,000 SF of office space for 500-600 employees. Springfield, New Bedford/Fall River, and Worcester/Fitchburg/Leominster are markets they have identified to research.



Please contact [Doug](#) for more information.

### Staff in Action

**Susan Houston** spent time on the road this month, helping celebrate Bob Brustlin as a Visionary Leader as he was honored by The Engineering Center Foundation and attending the NAIOP, AIM Centennial, and CoreNet Global award dinners. Susan, with Brian Cohen, met with Representative Joe Wagner, co-chair of the Economic Development and Emerging Technology Committee, to brief him on MassEcon. She also attended the recent public hearing on the Governor's Economic Development Plan as Secretary Ash testified before the Joint Committee on Economic Development and Emerging Technology.

**Doug Kehlhem** recently attended the CoreNet Global Summit in Los Angeles where he met with several site selectors and corporate real estate executives. Doug has been doing outreach to gather new properties for the December ReadyMass 100 property evaluation session. Newmark Grubb Knight Frank New York interviewed Doug as they prepare an economic development strategy and action plan for downtown Springfield. Also, Doug attended the 2015 Gateway Cities Institute Innovation Awards at the DCU Center in Worcester and VHB Client Appreciation Night at District Hall in Boston with Annie.

**Annie O'Connell** organized the MOBD Meet & Greet event and has been busy preparing the Economic Impact Awards. She also selected the next Northeastern University co-op, Joy Shen, who will be joining MassEcon in January.



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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.