



MassEcon Developments

News for Members

November 2017

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MassEcon's 25th Anniversary!

2018 Marks MassEcon's 25th Anniversary!

Join MassEcon members for a brainstorming session on ways to commemorate MassEcon's 25th Anniversary in 2018. The meeting will be held at MassEcon on December 7 from 10-11 a.m. If you're able to join in person or via phone, please let [Annie](#) know.

Upcoming Events

Economic Impact Awards Luncheon

When: Tuesday, November 21

Where: Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston, MA

11 am: Registration & Networking

12 pm: Luncheon

Register for tickets [here!](#)

Annual Meeting and Holiday Lunch

When: Wednesday, December 13 (NOTE NEW DATE)

Featured Guest: Stephanie Pollack, Secretary of Transportation

12:00 p.m. - 12:30 p.m.: Members Meeting

12:30 - 2:00 p.m.: Holiday Lunch

Where: UMass Club - 1 Beacon Street, Boston, MA

Thank you to event sponsor [VHB](#)

Register [here!](#)

January Members Meeting

Alan Clayton-Matthews will be delivering the state's economic outlook for the year ahead.

When: Friday, January 19

8:00-8:30 Registration and Networking

8:30-9:00 Members Meeting

9:30-10 Speaker and Q&A

Where: 200 Friberg Parkway, Westborough, MA

RSVP to [Annie](#)

Committee Meetings

Location Intelligence Committee Meeting

December 1

Dacon, 16 Huron Drive, Natick

10:30 - 11:30 a.m.

ReadyMass 100 Site Evaluation Meeting

December 1

Dacon, 16 Huron Drive, Natick

11:30 a.m. - 12:30 p.m.

To Join a Committee, please email [Annie](#)

2017 **MassEcon**
TEAM MASSACHUSETTS
 Economic Impact Awards Luncheon
 Boston Renaissance Waterfront Hotel
 November 21, 2017
 Featured Speaker Governor Charlie Baker

Annual
 Presenting Sponsor
 Citizens Bank



Governor Charlie Baker
 Keynote Speaker at Economic Impact Awards Luncheon



Secretary of Housing & Economic Development, Jay Ash
 VIP Reception Featured Speaker



Stephanie Pollack, Secretary of Transportation
December 13 Holiday Lunch Featured Speaker



Thank you to VHB - Holiday Lunch Event Sponsor

REGISTER

Register for the Holiday Lunch



Alan Clayton-Matthews
January Members Meeting Featured Speaker



MassEcon Senior Director Doug Kehlhem and Chuck Tanowitz
from N2 Innovation District at CoreNet Global Summit in
Seattle

2017-2018 Member Calendar Highlights

Tuesday, November 21, 2017
Team Massachusetts Economic Impact Awards

Wednesday, December 13, 2017 (NOTE NEW DATE)
Annual Meeting & Holiday Lunch

2018 Member Calendar Highlights

Friday, January 19, 2018
Members Meeting

Thursday, February 1, 2018
Board Meeting

Member News

Sean P. O'Brien, was named Chief Executive Officer of **BSC Companies, Inc.**, a leading engineering, planning, science, and custom software solutions firm comprised of **BSC Group** and Geonetics, Inc.

A [recent report](#) by **Transwestern Consulting Group** shows Greater Boston's Industrial market broke a two-quarter negative streak with 37,000 SF of positive absorption in Q3 2017, which pushed vacancy down to 9.7 percent.

Dacon has completed another project for UMass Memorial Medical Center through the renovation of its Biotech One facility. The project included converting 11,000 SF of existing lab space to administrative offices, and a 1,000 SF cafeteria upgrade.

Please send Member News to [Annie](#).

Projects

#2858: MLSC and MassEcon are working with a Cambridge-based life sciences company considering a 5,000-10,000 SF suburban expansion (will also consider larger spaces for phased growth plan) of wet chemistry labs, machine shop, offices, and storage. They will consider shell or built-out space. Operations will start April 2018. Currently 12 jobs but plan to double workforce over next few years. The 128 and 495 West sub-markets are being considered.

#2848: Project Galaxy represents a well-known national corporation looking for a new location for a warehouse/distribution center for consumer products. The client is looking statewide for 1.2 million SF, will develop and own the facility, and will employ 1,000 people (150 management/professional positions and 850 warehouse positions). The entire Northeast U.S. region is being considered. **Update: Two location consultants split up and visited communities (North Andover, Lancaster, Marlborough, Holliston, Grafton, Carver, Fall River, Freetown, and Westfield) in Massachusetts. Next steps will be determined after the consultants meet with the client later this month. Thank you to the EDC of Western Massachusetts, 495/MetroWest Partnership, MetroWest Chamber of Commerce, and North Central Chamber for their help and coordination in their respective regions.**

#2855: Project Ladybug represents a hydroponic greenhouse use that requires 15-20 acres (zoned for agriculture) considering Pioneer Valley, Berkshire County, Southeast MA, Central MA, and North Central MA. High volume water user (well water ideal), flat and clear site, with direct sunlight, and good highway access will be needed. The greenhouse will be 360,000 SF with expected employment of 20-50 full time employees. Operations expected to be in place by Q3 2018. **Notes: TX, PA, DE, NY, and MA are all being considered for multiple greenhouses.**

Friday, March 16, 2018
Members Meeting

Thursday, April 5, 2018
Board Meeting

Wednesday, April 11, 2018
Corporate Welcome Reception

Friday, May 11, 2018
Members Meeting

Friday, June 1, 2018
Annual Conference

Thursday, June 7, 2018
Board Meeting

Wednesday, July 11, 2018
Summer Reception

Wednesday, September 12, 2018
Team MA Economic Impact Awards Finalists Reception

Friday, September 28, 2018
Members Meeting

Thursday, October 4, 2018
Board Meeting

Tuesday, November 20, 2018
Team MA Economic Impact Awards Luncheon

Thursday, December 13, 2018
Annual Meeting and Holiday Lunch

Staff in Action

Susan Houston was engaged on multiple fronts: staffing the Government Relations and Nominating Committees; preparing for the Economic Impact Awards, and attending partner events including the Open House hosted by MOBD and sister agencies at their new HQ; NAIOP's Distinguished Real Estate Awards Gala; CoreNet New England Awards of Excellence; and the MA Tech Leadership Council's *Transform* conference.

Doug Kehlhem was on the road in Seattle attending the CoreNet Global Summit where he toured the Amazon HQ, Starbucks HQ, and he was invited by the Boston office of VVA Project Managers and Consultants to tour the Boeing assembly facility in Everett, WA. Doug also attended major events hosted by Jones Lang LaSalle, Cushman & Wakefield and Avison Young.

Annie O'Connell has been recruiting spring semester interns - and just today received acceptances from her top picks! - and preparing for the Economic Impact Awards Luncheon.

Get Connected with MassEcon



MassEcon
Location is everything.

Massachusetts
It's all here.™

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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.