



# MassEcon Developments

## News for Members

November 2016

### In this Issue

- MassEcon News
- Upcoming Events
- Committee Meetings
- Member News
- Projects
- Staff in Action



Governor Charlie Baker -  
Featured Speaker at the  
Economic Impact Awards  
Luncheon



Honorable Robert DeLeo  
- Speaker of the House -  
VIP Reception Speaker at  
the Economic Impact  
Awards Luncheon (for  
sponsors and honorees)

## MassEcon News

### Alan Clayton-Matthews Sharing 2017 Economic Forecast

The first Members Meeting of 2017 will feature Alan Clayton-Matthews delivering the state's economic outlook for the year ahead. The event will be taking place in Westborough on January 20. RSVP to [Annie](#).

### MassEcon is Looking for Spring Semester Interns

Do you know a student who is interested in communications and economic development? MassEcon is now taking applications for spring semester interns. Find all the details [here](#).

## Upcoming Events

### Team Massachusetts Economic Impact Awards Luncheon

**When:** Tuesday, November 22, 11 a.m. - 2 p.m.  
**Where:** Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston  
Register for tickets [here](#)  
*Do you have a full-time MA college student in the family? Free tickets to the Luncheon are available [here](#)!*

### Annual Meeting and Holiday Lunch

**When:** Thursday, December 15  
Members Meeting: 11:45 a.m. - 12:15 p.m.  
Holiday Lunch with Featured Speaker Bruce Stewart, Chief Marketing Officer of GE Current: 12:30 - 1:30 p.m.  
**Where:** UMass Club - 1 Beacon Street, Boston  
Register [here](#)

### Mark Your January 2017 Calendar! January Members Meeting

Alan Clayton-Matthews will be delivering the state's economic outlook for the year ahead.  
**When:** Friday, January 20  
8:00-8:30 Registration and Networking  
8:30-9:30 Speaker and Q&A  
9:30-10 Members Business Meeting  
**Where:** 200 Friberg Parkway, Westborough, MA  
RSVP to [Annie](#)

## Committee Meetings

ReadyMass 100 Site Evaluation Meeting



Bruce Stewart Chief Marketing Officer at GE Current and Holiday Lunch Featured Speaker

[REGISTER FOR THE ANNUAL MEETING AND HOLIDAY LUNCH](#)



Thank you to WPI for hosting the 2016 Holiday Lunch at the UMass Club on December 15



Holiday Lunch on December 15 at the UMass Club

### 2016-2017 Calendar Highlights

**Tuesday, November 22, 2016**  
**Team MA Economic Impact Awards Luncheon**

**Thursday, December 15, 2016**  
**Annual Meeting & Holiday Lunch**  
**UMass Club, 1 Beacon Street, Boston**  
**Featured Speaker: Bruce Stewart, Chief Marketing Officer, Current, powered by GE**

**Friday, January 20, 2017**  
**Members Meeting**  
**Featured Speaker: Alan Clayton-Matthews**

December 1

Dacon, 16 Huron Drive, Natick  
11:30 a.m. - 1 p.m.

To Join a Committee, please email [Annie](#)

### Member News

**Mass Development** created a new **Site Readiness Program**, aimed at boosting the commonwealth's inventory of large, well-located project-ready sites. Regional workshops will be held in late November for interested parties. Learn more [here](#).

Please send Member News to [Annie](#).

### Projects

#### #2804: Project Anchor:

MassEcon is working with a Cleveland-based site consulting and engineering firm who is assisting an advanced manufacturing company with the selection of a location for a new production facility in the Northeast U.S. The search area includes Bristol and Plymouth counties. Optimal size of buildout will be 100,000 SF, but will consider buildings from 30,000 SF (if expandable) to 150,000. This project represents 125 new jobs. The company currently does not have operations in Massachusetts.

#### #2805: Project Mangrove:

MassEcon and MLSC are working with a Washington, D.C.-based strategic consulting team member of a major real estate firm. They are assisting a life sciences company considering Greater Boston, among other short listed locations outside Massachusetts. At this point, the consultant is evaluating the incentives in each of the short listed locations. The real estate search process will follow. Job count unknown at this time.

#### #2806: Project Gamma:

MassEcon is working with a Raleigh, NC-based strategic consulting team member of a major real estate firm. They are representing a financial services company considering Boston and Cambridge. This project represents 200-300 new high paying jobs. MassEcon will be setting up meetings with employers, recruiting firms, and universities so the consultant and client can complete field work in order to evaluate the local labor market. The company currently does not have operations in Massachusetts.

### Staff in Action

**Susan Houston** was active on a number of fronts including working with the UMass team on the final stretch of the Location Intelligence report; providing staff support to the Program, Government Relations, and Nominating Committees this month; and providing support to Speaker DeLeo's Bay State Business Link Initiative. During November, Susan

**Friday, March 17, 2017  
Members Meeting**

**Wednesday, April 12, 2017  
Corporate Welcome Reception**

**Friday, May 12, 2017  
Members Meeting**

**Friday, June 2, 2017  
Annual Conference**

**Wednesday, July 12, 2017  
Summer Reception**

**Wednesday, September 13, 2017  
Economic Impact Awards - Finalists Reception**

**Friday, September 22, 2017  
Members Meeting**

**Tuesday, November 21, 2017  
Team Massachusetts Economic Impact Awards**

**Thursday, December 14, 2017  
Annual Meeting & Holiday Lunch**

also attended NAIOP's Annual Gala (thanks to host VHB) and MassBio's first-ever Champions of Biotechnology Education Awards at the UMass Club.

**Doug Kehlhem** recently traveled to Philadelphia for the CoreNet Global Summit where he met with site location advisors from New York, Chicago, Atlanta, Dallas, and Los Angeles, and was joined by Meredith Harris, of member company Marlborough EDC. Doug was also a panelist at an event for 20 companies from northwest Ireland at the Boston-Northwest Ireland International Business Forum, hosted by Benchmark Strategies. The companies visit included a three-day tour of Massachusetts meeting with business and university leaders, economic development representatives, and public officials.

**Annie O'Connell** attended the Turkish Airlines Reception, and is working with interns **Alison Klemencic** and **Liza LaBossiere** to execute the Economic Impact Awards Luncheon.

Get Connected with MassEcon



**MassEcon**  
Location is everything.

**Massachusetts**  
*It's all here.™*

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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.