

## Massport Cuba Air Travel Survey Questions

February 2016

As part of an effort by President Obama to improve relations with Cuba, the US and Cuba have recently agreed to restore a limited number of nonstop scheduled air services between the US and Cuba. Scheduled air services are services expected to begin by 2017, and would supplement (and eventually replace) existing charter services.

Currently, air travel between US & Cuba is very restrictive, limited to charter air services on licensed US providers, with travel only permitted for 12 categories: "Family visits; Official business of the U.S. government, foreign governments, and certain intergovernmental organizations; Journalistic activity; Professional research and professional meetings; Educational activities; Religious activities; Public performances, clinics, workshops, athletic and other competitions, and exhibitions; Support for the Cuban people; Humanitarian projects; Activities of private foundations or research or educational institutes; Exportation, importation, or transmission of information or information materials; Certain authorized export transactions."

Massport is in discussions with a few air carriers about possible nonstop scheduled and/or charter air services between Boston and Havana, Cuba. In order to better determine the demand for air service between New England and Cuba (given the current restrictions on travel), we are asking our partners to assist in answering a few questions on Cuba travel. The information will be used to supplement Massport's existing data and will not be shared publicly; companies/organizations are to remain anonymous. Please answer for your company/organization only.

1. Does your company/organization currently have business activity/interests in Cuba?

Yes, No

2. Does your company/organization currently travel between New England and Cuba?

Yes, No

2.a. If yes, how many roundtrip passengers does your company/organization generate between New England and Cuba, per year: \_\_\_\_\_

2.b. If possible, how many roundtrip passengers per quarter:

1Q (Jan-Mar) \_\_\_\_\_, 2Q (Apr-May) \_\_\_\_\_, 3Q (Jun-Sep) \_\_\_\_\_, 4Q (Oct-Dec) \_\_\_\_\_

3. Would your company/organization generate more travel to Cuba if Boston started nonstop air service to Havana, Cuba?

Yes, No

3.a. If yes, how many roundtrip passengers would your company/organization generate between New England and Cuba, per year: \_\_\_\_\_

3.b. If possible, how many roundtrip passengers per quarter:

1Q (Jan-Mar) \_\_\_\_\_, 2Q (Apr-May) \_\_\_\_\_, 3Q (Jun-Sep) \_\_\_\_\_, 4Q (Oct-Dec) \_\_\_\_\_

Please complete and return asap to Massport's Yil Surehan at [YSurehan@massport.com](mailto:YSurehan@massport.com). Thank you!