



## Hot Off the Press: 2018 MassEcon Annual Review

MassEcon's 2018 Annual Review is now available in print and online. Click [here](#) to view the online edition, which includes a recap of MassEcon's activity in its 25th year.



## Welcome MassEcon's Newest Member: MassBio!

MassBio is the latest organization to join MassEcon membership. Ben Bradford, Director of Business Development, will be the primary contact. Welcome to MassEcon!



## Join a Committee in 2019

There are exciting ways to get more involved in MassEcon . . . join a Committee. Whether you're interested in or have expertise in Membership & Marketing, Programs & Events, Location Intelligence, Government Relations, or Next Gen leadership, we have a spot for you. Learn more [here](#).

### MassEcon<sup>®</sup> Committees

Membership & Marketing  
Location Intelligence  
Programs & Events  
Government Relations  
Next Gen

## ICYMI: January Members Meeting with Alan Clayton-Matthews

Thanks to those of you who were able to make it to the last Members Meeting. Click [here](#) for Alan Clayton-Matthews' presentation on the the Outlook for the 2019 Massachusetts Economy and read the event press release [here](#).

MEETING  
*Recap*



## Support MassEcon with a 2019 Sponsorship

MassEcon is planning and organizing the three site selector events this year in Dallas (in February), Chicago (in May), and New York (in June). Learn more about sponsoring these events [here](#). For the full event sponsorship calendar, click [here](#).



## Nominate a Company New to MA for Corporate Welcome Reception

If you know companies that are new to Massachusetts, we encourage you to nominate them for the Annual Corporate Welcome Reception taking place on April 3 at Sanofi's 50 Binney Street location in Cambridge. Click [here](#) to nominate a company by February 22.



## Interested in Partnering with MassEcon to Host an Industry Roundtable?

Would you like to showcase your company's space? Do you have knowledge in an industry that you'd like to share with other members...and bring other leaders into the conversation? Contact [Annie](#) to discuss hosting a roundtable this year.



## Upcoming Events

### March Members Meeting: Insight Behind the Commission on the Future of Transportation Report

**Who:** Steven Kadish, Chairman of the Commission on the Future of Transportation

**When:** Friday, March 15; 8:00 - 10:00 a.m.

**Where:** 200 Friberg Parkway, Westborough (Second Floor Conference Room)

RSVP to [Annie](#)



## 2019 Corporate Welcome Reception

**When:** Wednesday, April 3; 5:00 - 7:00 p.m.

MassEcon is proud to welcome new businesses to Massachusetts at our Annual Corporate Welcome Reception! This event brings together companies from diverse industries and regions who have chosen to make Massachusetts their new home.

**Where:** Sanofi, 50 Binney Street, 10th Floor, Cambridge

Each member company receives 2 complimentary tickets. RSVP to [Annie](#).



**MassDevelopment** issued a **\$2.8 million** tax-exempt bond to The duMont Company and Hassay Savage Company for the construction of a **24,400 SF manufacturing facility**. Read more [here](#). Additionally, MassDevelopment is partnering with town residents and organizations to craft a plan to rejuvenate **downtown Rockland**, providing a **\$39K grant for consultation**. Read more [here](#).

**Middlesex Savings Bank** made a **\$1.4 million donation** through its Charitable Foundation to **84 local community service organizations** including food banks, senior centers, and libraries. Read more [here](#).

**Optimus Ride Inc.**, a self-driving car startup, is working with the developer of **Weymouth's Union Point** to launch what it's calling the "first revenue generating autonomous vehicle pilot program." Read more [here](#).

The **North Central MA Development Corporation** released a [new report](#) that discusses the steps the region and state can take to bolster manufacturers in their challenges to help the economic development of the region.

**CBRE** released its [2019 New England Market Outlook](#), detailing various real estate markets. Additionally, for the 13th consecutive year, CBRE claimed the **number one firm for commercial real estate investment sales** in the U.S. during 2018. CBRE also **ranked first** in industrial, retail, and apartment investment sales according to Real Capital Analytics. Read more [here](#).

The **Worcester Regional Chamber of Commerce** and attorneys from **Bowditch & Dewey** are hosting the **Start Me Up Legal Conference** on March 27, aimed at providing guidance to budding entrepreneurs and startups. Learn more [here](#).

**MassBio's** two-day **State of Possible Conference** in March will draw from over **600 industries** from Massachusetts and beyond to discuss the challenges facing the life sciences industry. Read more [here](#).

**NAIOP Massachusetts** is hosting a **real estate networking night** at Bully Boy Distillers on **February 28**. Learn more [here](#).

**#2902: Project Independence II**  
MassEcon, EDC of Western Mass, and MOBD are working with a location consultant based in Memphis representing a client (HQ outside the Northeast) that needs a location for a Northeast distribution center. Total facility build-out will be 1 million SF on 80 acres. 200-300 employees hired locally. **Update: The consulting team along with the company executives will be visiting Southwick in early March.**

**#2920: Project Tarmac**  
MassEcon was contacted by a Dallas based site selection firm representing a manufacturer needing a min. of 75 contiguous acres for industrial development with runway/tarmac access, with a preference for 150 acres. The project will require a 10,000' runway. Working with the EDC of Western Mass and City of Westfield, based on land availability and runway length, both Westover and Barnes airports were submitted as the two site candidates in Massachusetts.

**Pete Abair** convened an orientation meeting for MassEcon's new board directors, which included longer service directors and committee chairs. Pete continues to work with the team to augment business intelligence research capacity in order to share key business insight with members and partners. Stay tuned for announcements on this key initiative!

**Doug Kehlhem** has been working on several code-named projects with state, regional, and local partners: Project Independence, Project Tarmac, and Project 7B, to name a few. Doug has also been setting up the itinerary for a visit to Dallas with representatives from MassDevelopment and the Marlborough EDC where the team will host a reception and meet with site location consultants.

**Annie O'Connell** organized the NextGen Committee brainstorming session and is working to get the group off the ground. In addition to her work with the Program & Events Committee, she attended the Greater Boston Chamber of Commerce's Pinnacle Awards as part of her involvement with the Chamber's Women's Leadership Program. Annie is also preparing for the Corporate Welcome Reception.

## 2019 CALENDAR HIGHLIGHTS

### JAN 18

Members Meeting  
Featured Speaker: Alan Clayton-Matthews  
Outlook for the 2019 Massachusetts Economy

### FEB 7

Board Meeting

### MAR 15

Members Meeting  
Featured Speaker; Steve Kadish, Future of Transportation Commission Report

### APR 3

Corporate Welcome Reception

### APR 4

Board Meeting

### APR 23

MassEcon Mixer

### MAY 17

Members Meeting

### JUN 6

Board Meeting

### JUN 14

Annual Conference

### JUL 10

Summer Reception

### SEP 11

Economic Impact Awards - Finalists Reception

### SEP 27

Members Meeting

### OCT 3

Board Meeting

### NOV 26

Team Massachusetts Economic Impact Awards

### DEC 12

Annual Meeting and Holiday Lunch

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STAY CONNECTED

