



MassEcon Developments

News for Members

December 2017

- In this Issue
- Recent Events
- ReadyMass 100
- Upcoming Events
- Committees
- Member News
- Projects
- Staff in Action



Stephanie Pollack
Secretary of Transportation
Holiday Lunch Featured Speaker



Thank you to VHB for sponsoring the
2017 Holiday Lunch



Past Chairman Fred Mulligan, Present
Chairman Brian Cohen, and Incoming
Chairman Stephen Flavin



Happy Holidays MassEcon Members!

Recent Events

Annual Meeting...

At this year's Annual Meeting, Stephen Flavin was elected as MassEcon's next chairman and three members were elected to the board: Katie Joyce, Head of U.S. Corporate Affairs and Media Relations at Shire, Dorrian Cohen-Fragola, Vice President of Marketing and Business Development at Janitronics Building Services, and Lauren Liss, President and CEO of MassDevelopment. Additionally, Taidgh McClory of CBRE/New England and Denise McGeough of Citizens Bank were appointed to the Executive Committee. Thank you to outgoing chairman Brian Cohen!

Click [here](#) for press release announcing directors and *Boston Real Estate Times* article [here](#). Our [Year End Report](#) showcases the year's accomplishments. Thank you to our members for supporting our work!

...and Holiday Lunch

Following the Annual Meeting, Secretary of Transportation Stephanie Pollack delivered keynote remarks to over 100 guests at the MassEcon Holiday Lunch. You can view the event photos [here](#). Click [here](#) for a summary of Secretary Pollack's remarks.

ICYMI: Check out a [recap](#) of the 14th Annual Team Massachusetts Economic Impact Awards, featuring photo and a blog. Stay tuned for videos! Thank you to Presenting Sponsor Citizens Bank.

Special Thank You to MassEcon Interns

Mike Silveira and Katelyn Ramos deserve a big thank you for their hard work this fall semester. Best of luck to Mike who is graduating with a Masters in Public Administration from Suffolk University, and Katelyn who will be finishing her senior year at Boston College.

ReadyMass 100 News

These six new properties were recently added to the ReadyMass 100 portfolio:

- [77 Champion Drive](#) in Chicopee
- [The Box](#) in Boxborough
- [InterLocke at 251 Locke Drive](#) in Marlborough
- [Biotech Building #6](#) in Worcester
- [Mill Street Corner](#) in Gardner
- [Founders Park](#) in Needham

CONGRATULATIONS!

14th Annual Team Massachusetts Economic Impact Award Winners

MassEcon
Location is everything.



Governor Charlie Baker
Economic Impact Awards Featured Speaker



Alan Clayton-Matthews Northeastern University Professor and NEEP Forecaster
January Members Meeting Featured Speaker

2018 Calendar Highlights

Friday, January 19, 2018
Members Meeting
Featured Speaker: Alan Clayton-Matthews

In 2017, six ReadyMass properties that were scooped up by businesses locating in Massachusetts. To learn more, click [here](#).

Upcoming Events

View the full MassEcon Calendar [here](#)

January Members Meeting

Alan Clayton-Matthews will be delivering the state's economic outlook for the year ahead.

When: Friday, January 19

8:00-8:30 a.m. Registration and Networking

8:30-9:00 a.m. Members Business Meeting

9:00-10 a.m. Speaker and Q&A

Where: 200 Friberg Parkway, Westborough, MA

RSVP to [Annie](#)

Committees

2018 marks MassEcon's 25th Anniversary. Celebrating this occasion will be woven into all of the Committees.

- Location Intelligence
- Membership & Marketing
- Programs & Events
- Government Relations

Click [here](#) to learn more!

If you're interested in joining a committee, contact [Annie](#)

Member News

CBRE/New England announced four new partners! Congratulations to Matt Curtin, Suzanne Duca, Jon Freni, and Jason Walega. Read more [here](#).

Congratulations to **Transwestern Consulting Group** for winning four awards at BOMA Boston's annual TOBY & Industry Awards. Read more [here](#). Transwestern also secured two loans totaling \$22 million for NorthBridge Partners to acquire Boston Warehouses, and the company predicts continued economic growth in 2018. Read more [here](#).

The Institute for Applied Sciences at **UMass Amherst** has partnered with **Architectural Resources Cambridge** and released a video showcasing ARC's design of the UMass Amherst Life Sciences Laboratory project. Watch the video [here](#).

JP Morgan Chase & Co. added 65K SF to office space at 451 D St. in **Boston's Seaport District**, totaling 140K SF at that location. Read more [here](#).

Please send Member News to [Annie](#).

Projects

#2863: MassEcon is working with a large UK-based consulting firm considering having a small office presence in Boston, and first office in the U.S. SelectUSA referred the company to MassEcon who will be meeting with company officials in early 2018. The office will represent 15-20 employees to start, in roughly 5,000 SF with future expansion likely.

Thursday, February 1, 2018
Board Meeting

Friday, March 16, 2018
Members Meeting

Thursday, April 5, 2018
Board Meeting

Wednesday, April 11 2018
Corporate Welcome Reception

Friday, May 11, 2018
Members Meeting

Friday, June 1, 2018
Annual Conference

Thursday, June 7, 2018
Board Meeting

Wednesday, July 11, 2018
Summer Reception

Wednesday, September 12, 2018
Economic Impact Awards - Finalists Reception

Friday, September 28, 2018
Members Meeting

Tuesday, November 20, 2018
Team Massachusetts Economic Impact Awards

Thursday, December 13, 2018
Annual Meeting & Holiday Lunch

#2848: Project Galaxy represents a well-known national corporation looking for a new location for a warehouse/distribution center for consumer products. The client is looking statewide for 1.2 million SF, will develop and own the facility, and will employ 1,000 people (150 management/professional positions and 850 warehouse positions). CT, RI, NH, and NY are also being considered. **Update: After several community visit, MA locations are still in the running. The consulting team will be evaluating workforce and incentives programs in each of the candidate states in early January.**

#2777 Win: Astellas Institute for Regenerative Medicine: Astellas will invest \$80 million to convert a 250,000 SF office building at 9 Technology Drive in Westborough into a pharmaceutical research and development facility. The company plans to employ between 200 and 300 workers in the Westborough location. MassEcon directly assisted the consultant and real estate firm with this project.

Staff in Action

Susan Houston kicked off December as a panelist at the MA Economic Development Council's Winter Conference, with colleagues from MassDevelopment and Executive Office of Housing & Economic Development; attended the Lawrence Partnership's tribute to past board member David Tibbetts; supported the Nominating Committee as it considered new directors and the Executive Committee as it wrapped up year-end.

Doug Kehlhem has been busy this month with the ReadyMass 100 evaluation committee which recently selected six new properties to be included in the online portfolio. He has been working on Project Galaxy, along with two other leads from UK-based companies. Doug is starting planning for the three out-of-state site selector receptions in San Francisco, Washington DC, and New York, as well as office visits to Atlanta and Chicago.

Annie O'Connell worked to execute the Economic Impact Awards Luncheon, Annual Meeting, and Holiday Lunch, and attended the NAI Hunneman Holiday Party.

Get Connected with MassEcon



101 Walnut Street, MA 02472

Phone (617) 924-4600

www.massecon.com

MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.