



# MassEcon Developments

## News for Members

August 2016

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Sponsor the 2016 Economic Impact Awards



Thank You to Citizens Bank - Presenting Sponsor of the 2016 Economic Impact Awards



MA Office of International Trade and Investment (MOITI) Executive Director Mark Sullivan - Featured Guest at Summer Reception



Thank you to Nutter McClennen & Fish LLP for hosting the Summer Reception and Finalists Reception



Massachusetts leaders gather for the Governor's signing of the Economic Development bill

## MassEcon News

### Economic Impact Awards Finalists Announced!

Eighteen companies from across the state have been selected as finalists for the 2016 Team Massachusetts Economic Impact Awards. This annual event celebrates companies that have made an outstanding contribution to the Massachusetts economy. For the full list of finalist companies, click [here](#).

Interested in joining the Awards Committee? Email [Annie](#)

### Sponsor 2016 Economic Impact Awards

Get involved in supporting economic growth in Massachusetts by sponsoring the 2016 Economic Impact Awards. Click [here](#) to learn about the different benefits and sponsorship opportunities that are available. Thank you to **Citizens Bank, WPI, CBRE/New England, Santander, MassDevelopment, VHB, Janitronics Building Services, Sasaki Associates, and Nutter McClennen & Fish LLP** for stepping up as sponsors to date.

### ICYMI: Members Meeting and Summer Reception

More than 60 MassEcon members and guests gathered at Nutter McClennen & Fish LLP in Boston for MassEcon's member meeting and summer reception with featured speaker Mark Sullivan, Executive Director of MOITI. Check out these highlights from the event:

- Released [Mid-Year Report](#)
- Debuted [membership directory](#)
- [Photos](#)

### Landmark Economic Development Bill Signed into Law

Governor Charlie Baker recently signed House Bill [H.4569](#) into law. Authorizing up to \$1 billion in spending, the legislation sets aside funding for initiatives such as infrastructure, cyber-security, and MassWorks projects. Administration officials touted the new law for strengthening private sector employers. Read more [here](#).

### MassEcon in the News

MassEcon Executive Director Susan Houston was quoted in Scott Kirsner's recent [Boston Globe](#) column highlighting tech companies' attraction to Massachusetts, noting that the state's workforce is the driving factor behind many of these moves.

### Save the Date! Economic Development Summit in Worcester

MassEcon members are invited to attend an Economic Development Summit with Governor Charlie Baker, Lieutenant Governor Karyn Polito, and Housing & Economic Development Secretary Jay Ash at Clark University in Worcester on October 4. Stay tuned for details.



Stephen Crosby, MA Gaming Commission Chair, September 23 Members Meeting Featured Speaker



## Committee Meetings

### Government Relations Committee

November 4  
TD Bank, 200 State Street, 10th Floor, Boston  
8 - 9:30 a.m.

### Program & Events Committee

September 7, October 19  
Perkins + Will, 225 Franklin Street, Suite 1100, Boston  
8:30 - 10 a.m.

### Membership & Marketing Committee

October 7  
Middlesex Savings Bank, 6 Main Street, Natick  
9 - 10:30 a.m.

### Location Support Committee

September 16, December 1  
Dacon Corporation, 16 Huron Drive, Natick  
10:30 a.m. - 12:30 p.m.

Click [here](#) to learn more about the Committees

To Join a Committee, please email [Annie](#)



## Upcoming Events

### Team Massachusetts Economic Impact Awards Finalists Reception

**When:** Wednesday, September 14  
4:00 - 6:30 p.m.

**Where:** Nutter McClennen & Fish LLP - 155 Seaport Boulevard, Boston  
*This event is open to finalists and sponsors only.*

### September Members Meeting

**When:** Friday, September 23  
Featured Speaker Stephen Crosby, Massachusetts Gaming Commission Chair  
8:00 - 8:30 a.m.: Registration and Networking  
8:30 - 9:30: Featured Speaker and Discussion  
9:30 - 10 a.m.: Members Meeting  
**Where:** 200 Friberg Parkway, Westborough  
To register, contact [Annie](#)

### Economic Impact Awards Luncheon

**When:** Tuesday, November 22  
**Where:** Renaissance Boston Waterfront Hotel - 606 Congress Street, Boston, MA

### Annual Meeting and Holiday Lunch

**When:** Thursday, December 15  
11:45 a.m. - 12:15 p.m.: Members Meeting  
12:30 - 2:00 p.m.: Holiday Lunch  
**Where:** UMass Club - 1 Beacon Street, Boston, MA  
To register, contact [Annie](#)

## Member News

**Tom McNearney, Transwestern | RBJ 's Chief Investment Officer**, examined economic data, news reports, and industry trends to determine the near- and long-term impact on nation commercial real estate investment and development in [Transwestern's 20 Fast Facts for the Big Picture: The Briefing](#).

Congratulations to **Guy Dalton** who was promoted to **Associate Principal** at **GZA GeoEnvironmental's Springfield** location. Learn more [here](#).

Congratulations to **Joy Shapiro** who joined **Dacon Corporation** as the **Director of Business Development**. Learn more [here](#).

Please send Member News to [Annie](#).

## Projects

**# 2779:** MassEcon and the EDC of Western MA are working with an Albany, NY real estate firm representing a residential construction materials manufacturer that needs 20-80 acres to build a facility or will consider existing 500,000+ SF buildings. The company will employ 200 people with an average annual salary of \$70K. **Notes:** Locations being considered are western Massachusetts, northwest Connecticut, and upstate New York.

**#2781:** Project Vineyard: MassEcon is working with a location consultant representing a leader in a niche device industry. The proposed facility will act as both corporate headquarters and the center for research and development. The availability of a qualified workforce is the biggest driver in this location decision process. The company will employ 70 people in 35,000-45,000 SF. **Notes:** Foxborough is on the short list and is currently being evaluated.



Thank you to summer interns Nick Fucci and Taylor Pfromer for all of their hard work. Best of luck as they head back to college for their senior year.

## 2016 Calendar Highlights

**Wednesday, September 14, 2016**  
**Team MA Economic Impact Awards Finalists Reception at Nutter McClennen & Fish LLP (for sponsors only)**

**Friday, September 23, 2016**  
**Members Meeting**

**Thursday, October 6, 2016**  
**Board Meeting**

**Tuesday, November 22, 2016**  
**Team MA Economic Impact Awards Luncheon**

**Thursday, December 15, 2016**  
**Annual Meeting & Holiday Lunch**

## Get Connected with MassEcon



**#2783:** Project Murphy: MassEcon, MLSC, MOBD, and MassBio are working with a national real estate firm representing a pharmaceutical company considering Boston and Cambridge. The team has prepared a slide presentation containing life science data and information for the Boston-Cambridge market. **Notes:** Real estate options are not being evaluated at this time.

**#2784:** MassEcon is assisting a Phoenix-based location consultant with data and local industry contacts for interviews. Their client is considering opening a new 200-300 person office location that would serve as a hub for inside sales of software products and services. **Notes:** Real estate options are not being evaluated at this time.

Please contact [Doug](#) for more information.

## Staff in Action

**Susan Houston** was in Western Massachusetts this August visiting with members Cory Thurston, who led a tour of Pittsfield's William Stanley Business Park, and Rick Sullivan, chief of the Western MA EDC, who brought Susan and Doug up-to-date on Speaker DeLeo's Business Connect initiative. Susan also participated in the MLSC-led team that assembled a package for a life sciences company considering a Massachusetts location; attended Governor Baker's signing of the Economic Development bill; and met with Secretary Ash and Assistant Secretary Nam Pham about promoting Massachusetts to a national marketplace.

**Doug Kehlhem** has recently been assisting a number of site location consultants with their client work in evaluating Massachusetts. Thanks to member Taidgh McClory at CBRE/New England, Doug participated in a golf foursome at Salem Country Club with members Paul Kurker from Eastern Bank and Paul DePriest from the PM Group. Doug also recently met with developers LStar Communities and partners from the Houston-based Patrinely Group. The group will be working together to attract companies to Union Point in Weymouth.

**Annie O'Connell** attended MassInnovation's Foodie Night to meet with food entrepreneurs and has been researching companies, scheduling site visits, compiling judges booklets, and preparing for the Finalists Reception. **Taylor Pfromer**, who is ending her internship at the end of this month, accompanied Annie to MassInnovation's Foodie Night and has been finalizing research for the Economic Impact Awards by speaking with finalist companies' executive leaders to create finalist judges booklets. **Nick Fucci**, who is also wrapping up his internship later this month, has been speaking with company executives to gather information on nominees for the Economic Impact Awards. Once nominees were selected and confirmed, Nick participated in follow-up conversations to create finalist company profiles.



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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.

