

Fourth Annual Corporate Welcome Reception

Company Profiles

DPS Biometics

DPS Biometics is an architectural and engineering firm specializing in providing services to the biotech, pharmaceutical, and other medical products industries. The company provides a full suite of design disciplines and services including process engineering, process architecture, MEP, validation, project management and project controls. The company was founded as Biometics, Inc. in the Boston area by Dr. Steve Fitzpatrick, and was purchased in 2011 by DPS Engineering Ltd., a privately owned **Irish** A/E company that has been in business for over 35 years. DPS Biometics maintains a full service operation at its **Framingham** office with a growing staff representing the Project Management, Process Engineering, MEP, Architecture, Drafting and C&Q disciplines. DPS Biometics currently has 52 employees and the Framingham facility will accommodate the company's fast-growing workforce which is expected to triple over the next two years. DPS Engineering CEO Frank Keogh called the new facility a major investment and a cornerstone of the company's growth strategy, and recognized Massachusetts for its well known innovation culture and its world-class graduates.

www.dpseng.com

David O'Connor, VP of Business Development

Hadapt, Inc

Hadapt's Adaptive Analytical Platform is bringing together the performance and functionality of relational database technology with the scalability of the Apache Hadoop distributed computing framework. By taking advantage of the full power of the MapReduce architecture, while also drawing on the latest advances in relational database research, Hadapt's platform addresses the most pressing 'big data' issues facing enterprises today: the acceleration of data growth, the need to derive insights from both structured and unstructured data, and the enterprise requirements of speed and reliability at massive scale. Hadapt was founded in 2010 in **New Haven, CT** and completed its move to **Cambridge, MA** in 2011. The depth of database and systems talent in the Boston area was among the main reasons for the company's move to Massachusetts. Hadapt plans to have 18 employees by the end of April, with several more employees starting over the next few months.

www.hadapt.com

Justin Borgman, CEO and Co-Founder

Inspiration Biopharmaceuticals

Inspiration Biopharmaceuticals, Inc. is working to improve treatment options for people with hemophilia worldwide. Founded by two families with sons who have hemophilia, Inspiration is the only biopharmaceutical company that is focused exclusively on the treatment of hemophilia. Started as a virtual company in **Laguna Niguel, California** seven years ago, Inspiration is now a **Cambridge,** Massachusetts-headquartered biotechnology company with a pair of treatments for hemophilia in late-stage development and two more product candidates in early-stage development. The company expects to expand its staff from 60 to 100 headcount by the end of 2012. Two critical factors that influenced the company's decision to locate in Cambridge were access to the broad base of biotech expertise in this area, and proximity to Inspiration's strategic partner Ipsen, a French specialty pharmaceutical company. Ipsen's Milford manufacturing plant will produce one of Inspiration's hemophilia drugs. In addition to the partnership with Ipsen, Inspiration has raised funding from its two founders and the venture capital firm Celtic Therapeutics.

www.inspirationbio.com

John Butler, CEO

Japan Airlines

Japan Airlines (JAL) is a member of the OneWorld Alliance and has a global network reaching more than 221 airports in 40 countries and regions around the world. Domestically, the airline flies to more than 50 airports throughout **Japan**. On April 22, JAL – along with OneAlliance partner American Airlines – launched a new service between **Boston** and Tokyo Narita, operating the highly-anticipated Boeing 787-8 Dreamliner for the route. JAL became the only carrier to directly link Asia and Boston, one of the largest U.S. metropolitan cities, with nonstop service. This new route adds greater convenience for business and leisure travelers connecting to and from key Asian cities through JAL's extensive international network at Narita. JAL expressed its confidence that the new route will be a valuable link for commercial and cultural exchanges between both regions, and will prove significant in JAL's future growth strategies. www.jal.com

Hiroki Nakashita, Director of Administration

Matrigen, LLC

Matrigen's objective is to bring cell culture closer to life. In October 2011, Matrigen launched its flagship product, SoftwellTM, for the routine culture of cells on surfaces that mimic the softness of the body's tissues. Since then, the company has expanded its product line and established a formal distributor relationship in Japan. As researchers transition from 'Petri-based' cultures to more biorelevant platforms, Matrigen's strategy for becoming the industry standard is to provide simple, cost-effective solutions that overcome barriers to adoption. Based in **Worcester**, MA, Matrigen has been able to focus on the rapid commercialization of its pipeline through its partnership with Massachusetts Biomedical Initiatives. While the company's CEO Justin Mih hails from **California**, the opportunities in Worcester have provided immense opportunities for growing the company. Matrigen is also benefiting from the Massachusetts Life Sciences Center-sponsored Internship Challenge and collaborations with scientists at WPI, UMass Medical, and the College of the Holy Cross. Matrigen currently has five full-time employees and has plans to expand its workforce in the future.

www.matrigen.com
Justin Mih, CEO

MIDAC Corporation

MIDAC Corporation was founded in 1978 with the goal of developing Fourier Transform Infrared (FTIR) spectrometers for a broad spectrum of the scientific community - from research to industry. In pursuing this goal, the company has created a full line of FTIR products that are reliable, easy to use, and economical. The current family of MIDAC products incorporates next-generation advances in hardware and software specifically designed for high performance gas phase analysis. This includes a variety of application-specific solutions for industries including specialty gases, semiconductors, industrial hygiene, environmental, automotive, and general laboratory applications. In 2011, MIDAC Corporation relocated its business from **Costa Mesa, CA** to **Westfield, MA**. The availability of natural resources, particularly water, was among the main draws for relocating to Westfield, as was the availability of machine shops in the area. The company currently employs eight people in Massachusetts and has plans to expand its workforce in the future.

www.midac.com

Gerald Auth, Founder and President

Navidea Biopharmaceuticals

Navidea Biopharmaceuticals is a biopharmaceutical company focused on the development and commercialization of precision diagnostics and radiopharmaceutical agents. Navidea is actively developing three radiopharmaceutical agent platforms – Lymphoseek®, AZD4694 and RIGScanTM – to help identify the sites and pathways of undetected disease and enable better diagnostic accuracy, clinical decision-making and ultimately patient care. Navidea's strategy is to deliver superior growth and shareholder return by bringing to market novel radiopharmaceutical agents and advancing the company's pipeline through selective acquisitions, global partnering and commercialization efforts. In February of 2012, Navidea expanded its operations from **Ohio** by opening a business and commercial development office in **Andover, MA**, representing 10-15 jobs. The new office will house the company's

commercialization team handling in part the activities surrounding the anticipated launch of Lymphoseek later this year. This expansion is expected to enhance access to industry partners, key business and technical leaders, and major academic medical centers, and complement the established Ohio-based corporate office.

www.navidea.com

Mark Pykett, President and CEO

Netwatch

Netwatch provides real-time remote security monitoring to businesses and private residences in the United States and across four continents. Intervention Specialists at the Netwatch Communications Hub direct operations through remote CCTV monitoring and intervene as soon as a security is breached. Headquartered in Carlow, **Ireland**, Netwatch USA announced its launch into the United States market with the opening of its offices in **Boston** this year, and has gained significant traction in the construction, property management, manufacturing and auto industries in Massachusetts. The company is investing more than \$4 million in its expansion into North America and plans to create 50 jobs over the next 18 months. Thirty jobs will be created between its Boston and Carlow operations by the end of 2012, bringing total employment to over 120 people. Netwatch chose Boston, Massachusetts as its North American Headquarters due to its highly educated workforce, accessible geographic location, and the reference of Kathleen O'Toole, former Boston Police Commissioner, who recently joined the Netwatch USA Board.

www.netwatchsvstem.com

David Walsh, CEO

Russian Venture Company - USA

The Russian Venture Company USA, Inc. (RVC USA) officially launched their US headquarters in **Boston**, MA on February 9, 2012. RVC USA was established to act as a representative of RVC **Moscow**, which is a \$1B fund of funds, to promote bilateral investment opportunities in the high technology industries between Russia and the US. Combining the best of both worlds to create groundbreaking technology solutions presents numerous opportunities for global success between Russia and the US through the Bay State. During their launch, RVC USA solidified their presence and support of Massachusetts by announcing their platinum sponsorship of \$100,000 of MassChallenge 2012. RVC USA has strategically chosen Massachusetts as their headquarters because of the region's status as a high technology hub, its strong workforce, and its vast economic potential. RVC USA's Boston office currently has three employees, and plans to add more to the RVC USA team in the future.

www.rvc-usa.com

Axel Tillmann, CEO

Wegmans Food Markets

Wegmans is a family-owned supermarket chain with 79 stores in New York, Pennsylvania, New Jersey, Virginia, Maryland, and now, Massachusetts. "As we explored where we had the best opportunity to grow our business, we discovered Massachusetts and all it had to offer," says CEO Danny Wegman. The opening of a store in **Northborough** represented approximately 600 jobs, and the company has further plans to open several additional stores in Massachusetts. Founded in 1916, the company is recognized as an industry leader and has been on FORTUNE's list of the "100 Best Companies to Work For" since 1998. Wegmans Employee Scholarship program has awarded \$81 million in college scholarships to more than 25,000 employees since it began in 1984. Wegmans is today led by third- and fourth generation family members: CEO Danny Wegman and his daughters Colleen Wegman, president, and Nicole Wegman, vice president of wine. The company is also a leader in community giving, focusing on a few areas where they can be most effective, including food for the hungry and United Way.

www.wegmans.com

Bill Congdon Jr., Vice President New England