



MassEcon

Location is everything.

June 2009

News Update for Members

MassEcon News

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Best in Class Properties

MassEcon has selected Solomon McCown & Company as the lead firm to market the best in class properties. Solomon was chosen after a rigorous selection process consisting of a total of 12 firms. Thank you to the evaluation committee for assisting MassEcon with the interview process. Participants on the committee included: Mike Graney, Dave Driver, Brian Cohen, John Ziembra, Chris Steele, Gen Cahill, Kofi Jones, Mike DiGiano, Adam Ploetz, and Sam Hammer. **Thank you to John Ziembra of Bowditch & Dewey for leading the evaluation team.**

Massachusetts It's All Here.com

MassEcon, as part of the Massachusetts It's All Here committee, is in the selection process among three potential firms, one of which will provide branding, design and structure for the creation of a website to market Massachusetts under the *Massachusetts It's All Here* brand.

Corporate Welcome Series

MassEcon held its first MA Ambassadors Corporate Welcome Series reception at the UMass Club on June 10. **Greg Bialecki**, the Commonwealth's Secretary of Housing and Economic Development welcomed seven new companies to the Commonwealth. Those companies were: **RainDance Technology, Progenika, Xenith, CelticCare Health Plan of MA, Brookfield Renewable Power, Kadient, and Soadco-Klockner North America.**

Annual Conference

MassEcon gives a special thank you to the great group of panelists at our Annual Conference. The panel included **Mohamad Ali** of IBM Massachusetts, **Michael Widmer** President, Massachusetts Taxpayer Foundation, **James Winiarski** from Shire Human Genetic Therapies, **Chris Dempsey** of the Executive Office of Transportation, and moderator **Robert Brustlin**, President & CEO of VHB. Over 100 attendees heard an enthusiastic discussion on the state of infrastructure in Massachusetts. To see the panel's presentations and for more on the conference [click here.](#)

2009 Economic Impact Awards

Preparation for MassEcon's sixth annual **Economic Impact Awards** is underway! If you would like to nominate a company, become a sponsor, or would like more information, please [click here.](#)

Follow MassEcon on Twitter

MassEcon is now on Twitter at www.twitter.com/massecon

Committee Activity

Upcoming Committee Meetings

- [Marketing Massachusetts](#)
Next Meeting: July 20 10am – 12pm
Location: Cresa Partners
200 State Street, Boston



Executives from the companies recognized at MassEcon's first Corporate Welcomes Series.



The Massachusetts Pavilion at 2009 Bio Convention in Atlanta. Pictured L to R: Jim Kenney, MassDevelopment; Kelly Arvidson, MassDevelopment; Mike Graney, Western Mass EDC; Bob Halpin, Merrimack Valley EDC; and Doug Kehlhem, MassEcon.

CALENDAR

July 22
Summer Reception

September 15
Finalist Reception

- Task Force on MassEcon Service Provider Protocols
Next Meeting: July 22 3pm – 4pm
Location: Federal Reserve Bank
600 Atlantic Avenue, Boston

September 25
Members Meeting

MassEcon Event of Note

Summer Reception

Featured Guest:

Representative **Robert DeLeo**, Speaker of the House, Massachusetts House of Representatives

Date: **July 22**

Time:

3:00- 4:00pm – Board of Directors Meeting

4:00- 6:00pm – Summer Reception

Location: Federal Reserve Bank, 600 Atlantic Avenue, Boston

Active Projects

ID # 2290: A metal fabrication company needs 30,000 - 40,000 SF of industrial space to lease or buy with 18' clear ceilings with as few columns as possible for an out-of-state fabricated metal components company. The company would like to be located in Southeastern Massachusetts where the customer base is located.

ID # 2291: A manufacturing company is seeking 30,000-55,000 SF single-story, single-tenant facility in a 25-mile radius of Woburn to lease or buy. Requirements include 30'-40' Ceiling height, 2 loading docks, a minimum of 25 parking spaces, Phase 3 Power, and sewer service.

ID # 2294: A Bio diesel manufacturer is looking for 5-10 acres to lease or buy to construct a 40,000-50,000 SF custom built facility. The company would prefer both rail and port access, but would accept sites with just one of those components.

ID # 2295: A start-up manufacturer of hydraulic and braking systems for the wind turbine industry is seeking an existing 750,000 SF (+/-) industrial facility with at least 20' clear ceiling height on rail. Municipal water, sewer and natural gas must service the facility. No well, septic or propane. The facility must be able to meet their estimated electric demand of 20 MW or have the ability to meet this demand in a short period of time. This is a statewide search.

Member News

Dacon Corporation recently completed construction of the Gorton's Specialty and Cancer Care Center at Addison Gilbert Hospital in Gloucester, a 7,500 SF renovation and expansion designed to meet the physical, emotional and social needs of Cape Ann residents who require state-of-the-art cancer care and other specialized medical services.

Staff in Action

Susan Houston participated in the **IT Collaborative Forum** held at Microsoft's Massachusetts headquarters on June 10. The IT Collaborative was formed by the Commonwealth's Executive Office of Housing and Economic Development to foster cross-cluster cohesion within the IT sector and is co-chaired by executives from Verizon and Cisco Systems. Susan also continued her participation this month as a member of the **Manufacturing Task Force**, organized by Barry Bluestone of Northeastern University and Don Walsh of Brockton 21st Century, to raise the level of awareness of the importance of the

manufacturing sector in Massachusetts.

Doug Kehlhem along with several members of the Massachusetts Business Resource Team (BRT) shared a booth within the Massachusetts Pavilion at the 2009 BIO International Convention held in Atlanta. BRT members sharing space at BIO were **MassEcon**, **EDC of Western Massachusetts**, **ChooseWorcester**, **MassDevelopment**, and the **Merrimack Valley Economic Development Council**. Doug also made a presentation regarding national and in-state promotion of the Best in Class sites to the EDC of Western Massachusetts Corporate Attraction subcommittee. In addition Doug presented to the **Massachusetts Railroad Association** meeting in Rocky Hill, CT at their most recent quarterly members meeting.

John DiNapoli attended the recent **CoreNet New England Chapter** dinner held in Boston; these events give MassEcon the opportunity to deepen relationships with corporate real estate executives from some of the state's major companies. John has also attended several of the CoreNet New England Chapter education sessions that have taken place at Herman Miller's corporate offices and at Goulston & Storrs. Topics of discussion ranged from overseas outreach/marketing as well as how corporations are looking at ways to reduce overhead through having employees work from home.

Rob Anderson traveled to the Berkshires on May 8 to hear a presentation from **GlobalFoundries** at Berkshire Community College (BCC) on their semiconductor plant being built in New York. The \$4 billion manufacturing and research center is an economic catalyst for the Berkshires. After the presentation, Rob met with David Rooney of the **Berkshire Economic Development Council** and his team which include Paul Raverta, President of BCC, and representatives from GlobalFoundries.

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Would you like to let members know about news or events?
Please contact me at jjiovino@massecon.com with the details.

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