



MassEcon Developments

News for Members

June 2016

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Thank You to Annual Conference Moderator, Panelists, and Featured Speaker



Michael Dolega - Annual Conference Featured Speaker and Senior Director and Economist at TD Economics



Colin Gillespie - President of LEGO Education North America serving on Annual Conference panel



Bank

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Thank You to TD Bank for Sponsoring the June Annual Conference

MassEcon News

Highlights from MassEcon Annual Conference

More than 130 people gathered at MassEcon's Annual Conference on June 3 to discuss "Connecting Massachusetts to the Global Economy". See event photos and presentation slides [here](#). Stay tuned for event videos, blog, and executive summary. Thank you to our sponsor [TD Bank](#).

Join MassEcon at the Western MA Developers Conference

MassEcon is partnering with several other organizations to highlight reasons to invest in Western Massachusetts. The event will connect business leaders, economic development professionals, and public officials from Western Massachusetts and across the Northeast. Learn more and register [here](#).

UMass Location Intelligence Report

Competitive Factors in Location Decision-Making, the UMass Donahue Institute report commissioned by MassEcon, will be released in the fall. The data-gathering is complete, with thanks to members 495/Metrowest Partnership, the MetroWest Chamber of Commerce, MassDevelopment, and the Western MA EDC for assisting us with outreach to survey respondents. Stay tuned for the final report and how our economic development partners can assist in regional briefings.

MassEcon on the Road

Doug Kehlhem recently traveled to the 2016 BIO Convention in San Francisco where he met with prospects through Global Connect, shared a pod at the Massachusetts Pavilion with MassDevelopment and Marlborough EDC, and was recognized at Secretary Ash's announcement of the new life science incentive program "MassTAG". Doug then traveled to NYC to attend the MD&M medical device show and hosted a site selectors reception at the Bryant Park Hotel, with members from Sasaki Associates, Cutler Associates, VHB, Dacon, and the Marlborough EDC.

Welcome New Summer Interns!

MassEcon recently welcomed summer interns **Nick Fucci** and **Taylor Pfromer**. Both rising seniors, Nick is studying Economics and Political Science at Emmanuel College and Taylor is studying Economics and International Relations at Boston University. They will both be helping to plan the Summer Reception and Economic Impact Awards.

Sponsor 2016 Economic Impact Awards

Get involved in supporting economic growth in Massachusetts by sponsoring the 2016 Economic Impact Awards. Click [here](#) to learn about the different benefits

Sponsor the 2016 Economic Impact Awards



MA Office of International Trade and Investment (MOITI) Executive Director Mark Sullivan - Featured Guest Speaker at Summer Reception



Thank you to Nutter McClennen & Fish LLP for hosting the Summer Reception and Finalists Reception

Committee Meetings

Government Relations Committee

August 12, November 4
 TD Bank, 200 State Street, 10th Floor, Boston
 8 - 9:30 a.m.

Program & Events Committee

September 7, October 19
 Perkins + Will, 225 Franklin Street, Suite 1100, Boston
 8:30 - 10 a.m.

Membership & Marketing Committee

October 7
 Middlesex Savings Bank, 6 Main Street, Natick
 9 - 10:30 a.m.

Location Support Committee

September 16, December 1
 Dacon Corporation, 16 Huron Drive, Natick
 10:30 a.m. - 12:30 p.m.

Click [here](#) to learn more about the Committees

To Join a Committee, please email [Annie](#)

and sponsorship opportunities that are available. Thank you to **WPI** for serving as the Gold Sponsor, **CBRE/New England** for stepping up at the Floral Silver Premium Sponsor, and **Santander** for being a Silver Sponsor.

Upcoming Events

July Summer Reception

When: Wednesday, July 13
Featured Guest: MOITI Executive Director Mark Sullivan
 4:30 - 5:00 p.m.: Members Meeting
 5:00 - 7:00 p.m.: Reception
Where: Nutter McClennen & Fish LLP - 155 Seaport Boulevard, Boston
 To register, contact [Annie](#)

Team Massachusetts Economic Impact Awards Finalists Reception

When: Wednesday, September 14
 4:00 - 6:30 p.m.
Where: Nutter McClennen & Fish LLP - 155 Seaport Boulevard, Boston
This event is open to finalists and sponsors only.

September Members Meeting

When: Friday, September 23
 Featured Speaker TBD
 8:00 - 8:30 a.m.: Registration and Networking
 8:30 - 9:30: Featured Speaker and Discussion
 9:30 - 10 a.m.: Members Meeting
Where: 200 Friberg Parkway, Westborough
 To register, contact [Annie](#)

Welcome New Member

Based in Boston, **Strategic Workspaces**, a leader in prefabricated architectural products for interior spaces and a full range of furniture solutions, is the most recent company to join MassEcon's membership. Michael Maude will be the company contact. To learn more about the company, click [here](#).

Please send Member News to [Annie](#).

Member News

Transwestern | RBJ recently released its [June Briefing Report](#) on the big picture of the national economy and its impact in commercial real estate.

Congratulations to Tim Ceurvels, Director of Community Relations and Economic Development at **Eversource Energy**, who was recently elected to the MassEcon Board of Directors, replacing William Van Dam.

Know any nonprofit leaders? [Nominate](#) them for **Middlesex Savings Charitable Foundation's** John R. Heerwagen Award by August 1.

The Town of Framingham EDIC and the **MetroWest Chamber of Commerce** are hosting a panel discussion on June 24 to discuss "Millennials in the Workforce." Click [here](#) to RSVP.

Please send Member News to [Annie](#).

Projects

#2717: MassEcon, MOBD, and the EDC of Western MA are working with an out-of-state company that would like to lease or buy 100,000 - 125,000 SF of office space for a call center and HQ operation. The company prefers



Doug Kehlhem with Meredith Harris of the Marlborough EDC and Kelly Arvidson of MassDevelopment at the BIO Convention in San Francisco in June

Springfield, but will also consider Chicopee, Holyoke, and Westfield. The company will employ 450 people.

Note: Specific properties in Springfield, Holyoke, and West Springfield are now being considered and evaluated closely.

#2775: MassEcon is assisting a member real estate firm with an out-of-state agri-bio company that needs 25,000 SF of manufacturing space, which will be used for indoor aquaculture to develop non-GMO additives for the food, beverage, and cosmetic industries. The company is interested in Fall River, New Bedford, Dartmouth, Taunton, Newburyport, Gloucester, Salem, and Beverly. Buildings that have been previously used for food production or distribution that have received FDA approval will be required. The company will create 30-50 new jobs.

Please contact [Doug](#) for more information.

Staff in Action

Susan Houston kicked off June attending the Beverly Developer's Showcase, which MassEcon helped organize, and hosting MassEcon's Annual Conference. On the legislative front, Susan and Brian Cohen met with Senator Eileen Donoghue for a first-time briefing on MassEcon's work. Other activities include attending the NEEP Spring Conference on New England-Canadian economic relationships, JVS Forum on Solving American's Skills Gap, the (impressive!) 20th Anniversary celebration of Devens, and the opening of the GE Healthcare facility in Marlborough. Susan is also working closely with the UMass Donahue Institute as they work to complete the Location Intelligence report commissioned for MassEcon.

Doug Kehlhem, in addition to his representing MassEcon at out-of-state venues (see MassEcon News), presented the ReadyMass 100 initiative at the Massachusetts Association of Planning Directors Conference in Hyannis with members Russ Burke of BSC Group and Chris Steele of Investment Consulting Associates. Continuing the ReadyMass 100 theme, Doug also served as a panelist at the [MetroWest Economic Development Forum](#) in Natick with members MetroWest Chamber of Commerce and the Town of Framingham.

Since wrapping up the Annual Conference, **Annie O'Connell** has been reviewing Economic Impact Awards nominations, preparing for the Summer Reception, and met with former Economic Impact Award winner, EF Education First - along with Susan and Brian Cohen - to see how it can partner with MassEcon.

Joy Shen continues to work on the Membership Directory and value proposition/case studies. June marks her final month as a MassEcon co-op which she enjoyed and is grateful for the opportunity.



2016 Calendar Highlights

Wednesday, July 13, 2016
Summer Reception at Nutter McClennen & Fish LLP

Wednesday, September 14, 2016
Team MA Economic Impact Awards
Finalists Reception at Nutter McClennen & Fish LLP *(for sponsors only)*

Friday, September 23, 2016
Members Meeting

Thursday, October 6, 2016
Board Meeting

Tuesday, November 22, 2016
Team MA Economic Impact Awards Luncheon

Thursday, December 15, 2016
Annual Meeting & Holiday Lunch

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MassEcon is a private non-profit partnership of business and government dedicated to retaining and fostering economic growth in the Commonwealth of Massachusetts.